VOLUME 2B, CHAPTER 4: “PROCUREMENT APPROPRIATIONS”

SUMMARY OF MAJOR CHANGES

All changes are denoted by blue font.

Substantive revisions are denoted by an * symbol preceding the section, paragraph, table, or figure that includes the revision.

Unless otherwise noted, chapters referenced are contained in this volume.

Hyperlinks are denoted by bold, italic, blue and underlined font.

The previous version dated July 2008 is archived.

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CHAPTER 4

PROCUREMENT APPROPRIATIONS

0401 GENERAL

040101. Purpose

This chapter provides instructions applicable to budget formulation and congressional justification for procurement and production activities.

040102. Submission Requirements

A. General guidance with regard to submission requirements is presented in Volume 2A, Chapter 1. Chapter 4 covers specific backup material requirements for procurement accounts. The procurement accounts should also submit applicable exhibits required by other chapters in the Financial Management Regulation.

B. Military Departments and Defense Agencies will be responsible for clearing the justification material with the Washington Headquarters Services, Directorate for Freedom of Information and Security Review, prior to transmittal to the Office of Management and Budget (OMB) and the congressional committees.

040103. Not Used

040104. Guard and Reserve Procurement

A. Exhibit P-1R, Procurement Program - Reserve Components. A separate P-1R exhibit showing all investment funding allocated for National Guard and Reserve Component equipment, to include quantities and costs of procurement items, will be prepared by the Services and SOCOM with the program and budget review submission. The P-1R exhibit is a subset of the Exhibit P-1, Procurement Program. The format is contained in Section 040502. Each Service will provide exhibits in spreadsheet format both electronically and in hard copy. Office of the Under Secretary of Defense (Comptroller) (OUSD(C)) will consolidate the information into a single P-1R exhibit for the President’s budget submission.

B. In addition, all supporting Procurement justification documentation will annotate equipment allocated to the National Guard and Reserves. Specifically, the P-40 Budget Item Justification exhibit and the P-21 Production Schedule exhibit must contain a non-add memo entry indicating the funding and delivery schedule for all of the items being procured for allocation to the National Guard and Reserve Components. This data must balance to the data submitted in PRCP for the Procurement Annex and the P-1R. Separate budget exhibits may be prepared to provide this information if these forms cannot be manipulated to portray this required non-add memo entry information.
040105. Subsystem Budget Estimates

Any platform that includes funding for subsystems that are designated as Defense Acquisition Executive Summary or Selected Acquisition Reporting programs must identify the specific subsystem funding by fiscal year and by subsystem on the P-5 exhibits.

040106. References

Volume 2A, Chapter 1, Section 0102, provides policies and definitions concerning costs that are to be financed by the procurement appropriations.

0402 PROCUREMENT EXHIBIT REQUIREMENTS

SUMMARY OF EXHIBIT REQUIREMENTS

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<td>SCN</td>
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**Automated Exhibit Submissions**

MYP-1 Multiyear Procurement Criteria (SNaP) All, as applicable
MYP-2 Total Program Funding Plan (SNaP) All, as applicable
MYP-3 Contract Funding Plan (SNaP) All, as applicable
MYP-4 Present Value Analysis (SNaP) All, as applicable
Multiyear Procurement Contract Summary Report All, as applicable

0403 PROGRAM AND BUDGET REVIEW SUBMISSION

040301. **Purpose**

This section prescribes instructions for the preparation and submission of the budget estimates for the procurement appropriations. Unless otherwise specified, these instructions apply to all procurement appropriations and to all budgets. See Volume 2A, Chapter 1. Section 0104, for specific printing requirements.

040302. **Submission Requirements**

A. This Section provides guidance for the preparation of material to support the program and budget review submission and President’s budget request. Information contained in the budget requests should be unclassified. Where classified information is required in order to explain the program, the classified material will be provided under separate cover and appropriately marked. For publishing justification material on the OUSD(C) web site, Services and Defense Agencies are to submit an electronic copy, in portable document format, of the final President’s budget justification material.

B. Each backup book will include an Exhibit P-1, Procurement Program, specific exhibits for those items covered by the backup book, and a listing of acronyms and definitions in the front of each backup book to preclude spelling the acronyms on each exhibit page.

C. All applicable budget exhibits will be prepared for those programs with a funding value of $5 million or greater. For programs with a funding value less than $5 million, only the P-40 and P-40a exhibits are required.

D. All Exhibit P-20s, Requirements Study, can be submitted in a separate backup book. The P-20 exhibits can also be consolidated by appropriation or as a single backup book by each Service or Agency. If consolidated by Service, however, increase the number of copies provided to OUSD(C) Program/Budget (P/B) Investment by the number of appropriations included in the backup book.

E. Exhibits will display the actual fiscal years (i.e., prior years (PYs), past year (PY) FY 2010, current year (CY) FY 2011, budget year (BY) FY 2012, and out years FY 2013, FY 2014, FY 2015, and FY 2016) rather than the template entries (i.e., PYs, PY, current year (CY), budget year (BY), BY+1, BY+2, BY+3, and BY+4).
F. If an amended budget is submitted, identify the revised budget exhibits accordingly.

G. All pages will be annotated with the applicable P-1 line item number and page number within the line item (Item 1-1 of 5, 1-2 of 5, 2-1 of 1, 3-1 of 20, etc.) at the bottom center or bottom right of each exhibit page. Be consistent for all pages of the backup book.

H. The exhibits will be aggregated in the following order for each P-1 line item, as applicable to that line item and submitted in P-1 line item order.

**Arrangement of Exhibits - General**
P-1  Procurement Program
P-1C  Procurement Program - Comparison Report
P-1R  Procurement Program - Guard and Reserve
P-40  Budget Item Justification
P-40a  Budget Item Just for Aggregated Items
MYP 1-4  Multiyear Procurement Analysis
P-10  Advance Procurement Analysis
P-5  Cost Analysis
P-5a  Procurement History and Planning
P-21  Production Schedule
P-23  Time Phased Requirements Schedule
P-23a  Installations Data
P-36  Depot Level Ship Maintenance Schedule (OPN only)
P-25  Production Support and Industrial Facilities Cost Analysis
P-17  Layaway and/or Distribution
P-18  Initial and Replenishment Spares Requirements
P-20  Requirements Study

**Arrangement of Exhibits for Modifications**
P-1  Procurement Program
P-1M  Modification Summary
P-40  Budget Item Justification
MYP 1-4  Multiyear Procurement Analysis
P-3a  Individual Modification Program
P-40a  Budget Item Just for Aggregated Items

**Arrangement for Ship Procurement Accounts**
P-1  Procurement Program
P-1C  Procurement Program - Comparison Report
P-40  Budget Item Justification
MYP 1-4  Multiyear Procurement Analysis
P-10  Advance Procurement Analysis
P-5  Cost Analysis
P-5b  Analysis of Cost Estimate-Basic/Escalation
Chemical Agents and Munitions Destruction

The Chemical Agents and Munitions Destruction, Defense appropriation contains multiple types of funds (Research, Development, Test, and Evaluation (RDT&E), procurement, and Operation and Maintenance (O&M)) in separate budget activities. While the RDT&E and O&M efforts may be incrementally funded, the procurement program must comply with the full funding policy. The Army is to provide the justification book in the following order:

Table of Contents
Appropriation Language
Program and Financing
Object Classification
Appropriation Justification
Part I Purpose and Scope
Part II Justification of Funds Required
Part III Program Description and Milestone Chart

Budget Activity 1: Research and Development
Part I Purpose and Scope
Part II Justification of Funds Required
Part III Financial Summary
Budget Activity 2: Procurement

Part I Purpose and Scope
Part II Justification of Funds Required
Part III Financial Summary
P-40 Budget Item Justification
P-5 Cost Analysis
P-5a Procurement History & Planning

Budget Activity 3: Operation and Maintenance

Part I Purpose and Scope
Part II Justification of Funds Required
Part III Financial Summary
OP-5 (Pt 1) Decision Unit/Budget Activity Summary (See Volume 2A, Chapter 3)
OP-5 (Pt 2) Activity Group Detail, Including a Reconciliation of Increases and Decreases (See Volume 2A, Chapter 3)
OP-32 Summary of Price and Program Changes (See Volume 2A, Chapter 3)

I. Preparation of Material. Formats and examples of the exhibits are contained in Section 0404. Except for the items listed below, instructions are included either on the exhibit or following the exhibit.

1. A 4-column ship list and Derivation of Cost Growth/Escalation exhibit will be provided with each budget submission.

2. For each ship basic construction award during the current program period, contract award information referred to as the “Stevens Report” must be submitted to Office of the Secretary of Defense at the same time the report is forwarded to Congress.

J. Armament Retooling and Manufacturing Support (ARMS) Program/Procurement of Ammunition, Army - OMB Circular No. A-11 Requirements

The Army is required to submit the following exhibits required by Office of Management and Budget (OMB) Circular A-11 for the Armament Retooling and Manufacturing Support (ARMS) program. Consult OMB Circular No. A-11, Section 85 for instructions pertaining to the completion of the required exhibits. For completion of OMB submission requirements, as well as apportionment to be approved by OUSD(C) for the ARMS guarantee loan program, each individual loan must be supported by the following exhibits:

1. A narrative statement describing the location, name of business, kind of business, name of lender, and guaranteed loan terms, the government's subsidy cost and rate; and the Army's point of contact at the site and at Army Materiel Command.
2. Schedule P: Program and Financing Schedule for the ARMS Initiative Guaranteed Loan Financing Account (one for each guarantee).

3. Schedule H: Status of Guaranteed Loans (one for each guarantee).

4. Schedule F: Balance Sheet (one for each guarantee).

5. Schedule U: Summary of Loan Levels and Subsidy Data (one for each guarantee and one consolidated).

040303. Classification

The budget justification material should be unclassified. All classified material should be submitted separately.

0404 CONGRESSIONAL JUSTIFICATION/PRESENTATION

040401. Purpose

This Section presents the backup book organization and the exhibit requirements for submission to Congress. Examples of budget exhibits can be found in Section 040502. See Volume 2A, Chapter 1, Section 0104 for specific printing requirements.

040402. Organization of Justification Books

Justification material will be organized into a Committee Staff Procurement Backup Book. Volume 2A, Chapter 1, Section 010403 provides a detailed distribution schedule for the procurement backup books. A separate congressional committee backup book will be prepared for the President’s budget request for each procurement appropriation. Each backup book will include a discussion of performance metrics in support of requests for program resources, as prescribed in Volume 2A, Chapter 1, Section 010109. Where programs have participated with OMB in the completion of the Program Assessment Rating Tool (PART), the PART summary may be included to fulfill this requirement. Components may also use existing performance measures or create new ones in compliance with this requirement. The procurement backup books should be assembled as follows:

Committee Staff Procurement Backup Book
FY 20BY Budget Request
Appropriation

Section 1 - Summary Material
Table of Contents
P-1 listing (P-1 Exhibits will be prepared using the OUSD(C) automated system with input from the Services and Defense Agencies)
Section 2 - Budget Appendix Extract Language

Section 3 - Status of Completion of Prior Year Shipbuilding Program (SCN) backup book only. Provide a list of incomplete ships as of Dec 31, 20PY. The first column will segregate the incomplete ships by prior years, p year, and current year. The second and subsequent columns will identify the fiscal year in which the ships are to be completed. The final column will specify the percent complete for each ship.

Section 4 - P-1 Line Item Detail. Except for specific changes addressed below, the procurement backup books will contain the budget exhibits as specified in Section 040502, for all procurement line items for which a budget request of $5 million or greater is reflected in the budget year on the P-1 exhibit. For programs with a funding value less than $5 million, only the P-40 and P-40a exhibits are required. For current and past year program, exhibits will be prepared for programs with a dollar value of $5 million or more in either year. The exhibits will be aggregated in the following order for each P-1 line item, as applicable to that line item and submitted in P-1 line item order.

Arrangement of Exhibits - General
P-1  Procurement Program
P-40  Budget Item Justification
P-40a  Budget Item Just for Aggregated Items
MYP 1-4  Multiyear Procurement Analysis
P-10  Advance Procurement Analysis
P-5  Cost Analysis
P-5a  Procurement History and Planning
P-21  Production Schedule (for ACAT I programs only)
P-25  Production Support and Industrial Facilities Cost Analysis
P-17  Layaway and/or Distribution
P-18  Initial and Replenishment Spares Requirements

Arrangement of Exhibits for Modifications
P-1  Procurement Program
P-1M  Modification Summary
P-40  Budget Item Justification
MYP 1-4  Multiyear Procurement Analysis
P-3a  Individual Modification Program
P-40a  Budget Item Just for Aggregated Items

Arrangement for Ship Procurement Accounts
P-1  Procurement Program
P-40  Budget Item Justification
MYP 1-4  Multiyear Procurement Analysis
P-10  Advance Procurement Analysis
P-5  Cost Analysis
P-5b  Analysis of Cost Estimate-Basic/escalation
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The Chemical Agents and Munitions Destruction, Defense appropriation contains multiple types of funds (RDT&E, procurement, and O&M) in separate budget activities. While the RDT&E and O&M efforts may be incrementally funded, the procurement program must comply with the full funding policy. The Army is to provide the justification book in the following order:

Table of Contents
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Part I Purpose and Scope
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Part III Program Description and Milestone Chart

Budget Activity 1: Research and Development
Part I Purpose and Scope
Part II Justification of Funds Required
Part III Financial Summary
RDT&E RDT&E Exhibits (See Volume 2B, Chapter 5)

Budget Activity 2: Procurement
Part I Purpose and Scope
Part II Justification of Funds Required
Part III Financial Summary
P-40 Budget Item Justification
P-5 Cost Analysis
P-5a Procurement History & Planning
Budget Activity 3: Operation and Maintenance

Part I Purpose and Scope
Part II Justification of Funds Required
Part III Financial Summary
OP-5 (Pt 1) Decision Unit/Budget Activity Summary (See Volume 2A, Chapter 3)
OP-5 (Pt 2) Activity Group Detail, Including a Reconciliation of Increases and Decreases (See Volume 2A, Chapter 3)
OP-32 Summary of Price and Program Changes (See Volume 2A, Chapter 3)

Section 5 - Military Construction. This section will be prepared for military construction projects (DD Form 1391) funded in the procurement appropriations.

040403. Classification

The budget justification material should be unclassified. All classified material should be submitted separately.

040404. Not used

0405 PROCUREMENT APPROPRIATION SUBMISSION FORMATS

040501. Purpose

A. The procurement appropriation submission formats standardize the display of the program and budget review submission for effective and efficient budget formulation, review, analysis, and submission. The exhibit formats provided on the following pages reflect guidance presented in previous sections.

B. Budget exhibits contained in this section will be prepared for all procurement line items with a budget request of $5 million or greater in the budget year on the P-1 exhibit. For programs with a funding value less than $5 million, only the P-40 and P-40a exhibits are required.

C. Service-generated and Defense Agency-generated exhibits can be used in lieu of the following exhibits as long as they include all the information required by the following exhibits.

D. All formats will be prepared on 8 1/2 inch by 11 inch paper in landscape format.

E. Except for paragraph C above and unless modified in a submission budget call, these exhibits should be adhered to.
040502. Exhibits in Support of Section 0401 – General

There are thirty-one (31) procurement exhibits that support the formulation and submission of the President’s budget request. The exhibits provide data and information that justifies budgetary requirements for the various procurement appropriations. Exhibits are listed below.

Exhibit P-1, Procurement Program
Exhibit P-1C, Procurement Program - Comparison Report
Exhibit P-1M, Procurement Programs - Modification Summary
Exhibit P-1R, Procurement Program - Reserve Components
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Exhibit P-5, Cost Analysis
Exhibit P-5a, Procurement History and Planning
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Exhibit P-10, Advance Procurement Requirements Analysis
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Exhibit P-18, Initial and Replenishment Spares and Repair Parts Justification
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Exhibit MYP-1, Multiyear Procurement Criteria (SNaP)
Exhibit MYP-2, Total Program Funding Plan (SNaP)
Exhibit MYP-3, Contract Funding Plan (SNaP)
Exhibit MYP-4, Present Value Analysis (SNaP)
Exhibit P-1, Procurement Program

Department of the ____________

Appropriation: ___________________________ Date: ________________

Budget Activity: __________________________

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Exhibit P-1C, Procurement Program - Comparison Report

Exhibit P-1C, Procurement Program - Comparison Report
Department of the ________________________

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Exhibit P-1C, Procurement Program - Comparison Report
(Exhibit P-1, page 2 of 8)
Exhibit P-1M, Procurement Programs - Modification Summary

(Exhibit P-1, page 3 of 8)

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Exhibit P-1R Procurement Program - Reserve Components

Department of the _____________

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Examples:
F-16 Modifications
National Guard Reserve

Exhibit P-1R, Procurement Program - Reserve Components
(Exhibit P-1, page 4 of 8)
Instructions

Exhibit P-1, Procurement Program
Exhibit P-1C, Procurement Program - Comparison
Exhibit P-1M, Procurement Program - Modification Summary
Exhibit P-1R, Procurement Program - Reserve Components

General.

A. A summary by budget project/activity will be prepared for each appropriation, showing the amount for each project/activity and the total program for each appropriation. The detail of the consolidated line items in this entry should be available upon request. There should be no consolidation into a "Less than $5.0 million" line item for any line item requiring specific quantity authorization and for any Code B item.

B. Unless otherwise prescribed for a specific commodity area, only procurement line items with funding of $5.0 million or more will be listed individually. An item should be separately listed if funding of more than $5.0 million is included in any past or current year. Items less than $5.0 million should be consolidated into a single line item entry, "Items less than $5.0 million," under each budget activity.

Exhibit P-1, Procurement Program Instructions

Advance Procurement. Advance procurement should be debited and credited according to the lead-times of the advance procurement. For instance, if FY 2008 and FY 2009 advance procurement funds are required for an FY 2010 procurement, the FY 2008 Advanced Procurement funds would be debited in FY 2008, the FY 2009 Advanced Procurement funds would be debited in FY 2009, and the total of the FY 2008 and FY 2009 Advanced Procurement funds would be credited in FY 2010.

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(Exhibit P-1, page 5 of 8)
Exhibit P-1 Instructions (Continued)

List each aircraft and missile type and model separately, for both new procurement and modifications. Each ship type, Outfitting, Post Delivery, Cost Growth, Escalation, Service Craft, and Landing Craft will be listed as separate line items.

Include initial and replenishment spares financed in procurement appropriations in a single line item. Indicate the amounts included for initial and replenishment spares separately as subentries. For this purpose, all spare aircraft engines shall be considered initial spares.

All line items will be double spaced.

Costs will be expressed in millions of dollars using one decimal place, i.e.:

($ in millions)

15.6

List the following Support Equipment and Facilities as separate line items:

- Common Ground Equipment
- Industrial Facilities
- War Consumables
- Other Production Charges
- Classified Projects
- Production Base Support
- Space Programs (list separately)
- Astronautics

Specific instructions.

Appropriation. Include the title and number of the appropriation, i.e., 2034A, Procurement of Ammunition, Army.

Budget Activity. Include the number and title of the budget activity, i.e., Budget Activity 04, Spare and Repair Parts.

Column 1: Include the P-1 line item number.

Column 2: Item Nomenclature. Identify the name of the program.

Column 3: Identification Code. The letter "A" or "B" will be entered in this column. Line items will be appropriately coded according to the status of the item at the time the exhibit is prepared as follows:

- Code "A". Line items of material that have been approved for Service use. The term "approved for service use" means that:

(Exhibit P-1, page 6 of 8)
Exhibit P-1 Instructions (Continued)

Army. The item has been "type-classified as adopted type" (Standard) and excludes Limited Production type that is included in the development category.

Navy. The item has been approved for full rate production.

Air Force. The item has been approved for full rate production.

USSOCOM. The system is effective, suitable, safe, and logistically supportable. Release for Special Operations Forces is in conjunction with Milestone III production decision.

Code "B". Line items or material that has not been approved for Service use.

Columns 4-11: Self-explanatory.

Exhibit P-1C, Procurement Program - Comparison Report Instructions

The Exhibit P-1C Procurement Program - Comparison Report provides comparisons for trend analysis. This report will not be included in the justification material provided to the Congress.

Two Exhibit P-1C Procurement Program - Comparison Reports are required. The first report compares the previous President’s budget request to the program and budget review submission for the program years and is submitted directly to OUSD(C), Director for Investment, at the same time the budget material is delivered for the program and budget review. The Second report compares the previous President’s budget submission to the current President’s budget submission and is submitted directly to OUSD(C), Director for Investment, when the Component has finalized the current President’s budget submission but no later than when the justification material receives final approval from the OUSD(C) for submission to the Congress.

The comparisons should be performed at the lowest level (by Procurement line item), include quantities, and identify the changes for each Procurement appropriation by P-1 line item and for those items that are aggregated in a P-1 line item (such as “Items Less than $5.0 Million). The report should also identify appropriation and budget activity totals for each fiscal year for the PY through BY+4 timeframe. Each Component will provide 3 copies of each Exhibit P-1C Procurement Program.

Exhibit P-1M, Procurement Program - Modification Summary Instructions

This exhibit will be prepared for all years reflected on the sample P-1M exhibit and will represent a summary by weapon system of all individual modifications that are requested for that weapon system.

Show the total procurement cost in millions using at least one decimal place for each individual modification and total cost for that weapon system or family of models of that weapon system. For example, all models of the F-4 aircraft would be included in the F-4 line (e.g. RF-4B, F-4B, F-4E, F-4G, etc., and all models of the AIM-7 missile would be included in the AIM-7 line (e.g. AIM-7E, AIM-7F, AIM-7M, etc.). Total modification cost will include only those costs budgeted in the individual P-1 line item, including installation costs.

(Exhibit P-1, page 7 of 8)
Exhibit P-1R, Procurement Program - Reserve Components Instructions

In addition to the instructions for the P-1, Procurement Program, the P-1R line item entries will be exactly the same line item entries as the P-1. The Exhibit P-1R line items will include 2 sub-line items. One is for the National Guard and one is for the Reserve. Subtotal of the two lines is not required, but the total for the Reserve Components cannot exceed the amount of funding included in the P-1 line item. All procurement line items having funding for National Guard and Reserve requirements, including advance procurement, ammunition, and spares and repair parts, will be included in the P-1R exhibit.
### Exhibit P-3a, Individual Modification

**MODELS OF SYSTEMS AFFECTED:**

**TYPE MODIFICATION:**

**MODIFICATION TITLE:**

**DESCRIPTION/JUSTIFICATION:**

**DEVELOPMENT STATUS/MAJOR DEVELOPMENT MILESTONES:**

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**FINANCIAL PLAN:** (TOA, $ in Millions)

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**Total Proc**

P-1 Line- Item No X

*Page X of X*
Exhibit P-3a, Individual Modification (Continued)

MODELS OF SYSTEMS AFFECTED: ___________________ MODIFICATION TITLE: ____________________________________________

INSTALLATION INFORMATION:

METHOD OF IMPLEMENTATION: _____________________________

ADMINISTRATIVE LEADTIME: ___________ Months PRODUCTION LEADTIME: ___________ Months

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($ in Millions)

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Installation Schedule

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P-1 Line Item No X
(Page X of X)

Exhibit P-3a, Individual Modification
(Exhibit P-3a, page 2 of 5)
Instructions - Exhibit P-3a, Individual Modification

This exhibit will be submitted for all individual modification programs whose costs are greater than $5.0 million in the budget year. Because congressional approval must be obtained for new start programs with first year costs of over two million or more than $10 million within three years, a P-3a must be submitted for specific approval identifying those new start modifications. Use as many pages as necessary.

For Other Procurement appropriations, when only a simple modification kit is being procured and installation is being performed at the organizational level, there is no need to submit an Exhibit P-3a as long as the P-5 and P-21 include the necessary information.

The sample exhibit displays additional line items for equipment and groups A installation kits. Tailor line item entries to the modification content. Use additional lines when quantities for these components differ from the quantity of end items being procured or when a unit cost comparison between years cannot be performed.

**Model.** Enter the model and series designation (i.e. A-10, AGM-86, F/A-18, etc.).

**Classification.** Enter the modification classification or type, i.e., safety, reliability, added capability, etc., as applicable.

**Modification No. And Title:** Identify the modification number and title.

**Description/Justification:** Provide a description of what additional capability is added to the system by this modification, and why the modification is necessary (i.e., to increase reliability, maintainability, or mission capability). If the modification is related to reliability and maintainability, indicate the current Mean-Time Between Failure (MTBF) rate of the system, what MTBF will be specified in the development/production contract, and the estimated annual savings. Identify all engineering change proposals included in the modification and provide a brief description of each and how they relate to the particular overall effort. Identify the operational requirement document (ORD) that validates the modification. Identify the quantity of aircraft in the inventory and the quantity that will receive the modification, as identified in the ORD. For example, the total objective for a radar modification might be 75 units at an estimated unit cost of $300,000 each or total cost of $23.5 million. Twenty units have been procured in prior years, 10 units are included in the budget year leaving 45 units to be procured in subsequent years. Identify when a different number of Group A and Group B kits are being procured (the ORD should also include this information). Identify the applicable quantity of National Guard and Reserve end items ensuring quantities and costs match the P-1R. Do not use abbreviations or acronyms of a highly technical nature. Spell the acronyms the first time and abbreviate thereafter.

**Development Status/Major Development Milestones:** Provide status of engineering effort testing and data package availability as of the budget submission date. Provide significant accomplished and planned milestone dates such as Preliminary Design Review (PDR), Critical Design Review...
Exhibit P-3a Instructions (Continued)

(CDR), completion of Contractor Test and Evaluation (CTE), completion of Development Test and Evaluation (DTE), completion of Initial Operational Test and Evaluation (IOT&E), etc.

Financial Plan:

Note: Prior year column includes all funding from beginning of program through the Past Year - 2 (PY-2). Quantities and costs should be provided for all applicable line items. PY-1, PY, and CY are the fiscal years currently available for obligation.

RDT&E: Enter programmed RDT&E resources by fiscal year. These resources should be consistent with the Program Element Summary Data Sheets for RDT&E programs.

Procurement: Categories of cost shall be tailored to the individual system consistent with the program’s approved work breakdown structure (WBS) elements or modification content. Use as many line items as necessary to show this data. Enter the recurring and nonrecurring cost of the installation kits. Installation kits (Group A kits) are the provisions (cables, brackets, interface devices) necessary to prepare the system to accept the new equipment. Enter the recurring and nonrecurring cost of the equipment (Group B kits) to be installed (radar, ECM, engine etc.). If different quantities of kits are being procured for various engineering change proposals within a modification (or operational system improvement program), list the ECP A kit and ECP B kit as separate line item entries (i.e., a line item for the A kit and a line item for the B kit). Do not use an asterisk to indicate that the quantity cannot be shown because a mix of end items with different procurement quantities is being procured. This precludes the need for an addendum and presents all cost information together. Exhibits should reflect all costs and quantities from prior years (PYs) through to complete (TC) because modifications procure a finite quantity.

Installation. The installation costs should be portrayed in the year of actual installation so that the total cost of the installation is portrayed for each year’s procurement of end items. Procurement quantities and installation quantities reflected in the procurement detail should equal the quantity displayed in the installation schedule.

Method of Implementation: Indicate how installation will be accomplished (Contractor, Depot field team, Depot modification line, etc.).

Contract Date: Enter the actual/estimated contract date (month/year, not quarter) for the item with the longest lead-time.

Production Delivery Date: Enter the actual/estimated production delivery dates (month/year, not quarter) for the initial item of installed equipment for the current year and budget year.
Installation Schedule: For all years of the program, show system inductions and modification completions by quarter. An installation schedule is required for all programs requiring installation funds, i.e., if the modification is being installed organically and no installation funds are required, then no schedule is required. The schedule will include completed inductions for total prior years, past years, and planned inductions for all uninstalled equipment for CY, BY, BY+1, BY+2, BY+3, and BY+4, To Complete and Total Program. Input and output must equal each other, as well as equal the total quantity of kits procured. Input and output refer to the start and end date of the modification into the aircraft (or end item). This information is required to determine when kits need to be procured. The input and output date is used as a barometer to determine the feasibility of the schedule (and thus, the procurement profile). For ongoing programs, identify the separate program using alpha or alpha-numeric suffixes to the current modification number. Include separate installation schedules for those items that have more than one method of implementation.

The P-3a should be readable after reproducing in a reduction mode. Use more than one page when necessary.

Delete all references and funding for those ECPs that were completed in prior years and for which no current or future year funding is required.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
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<th>Prior Years Total Cost</th>
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**Exhibit P-5, Cost Analysis**

*Page X of X*

*Exhibit P-5, page 1 of 9*
Exhibit P-5, Cost Analysis (Continued)

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P-1 Line Item No X
(Page X of X)
Instructions - Exhibit P-5, Cost Analysis

Purpose. The purpose of this exhibit is to provide detailed cost information in support of Exhibit P-1 line items consistent with the appropriate work breakdown structure (WBS) elements for the program. It is essential that this exhibit be complete and accurate, as it is the most important exhibit in the backup book. Requirement exhibits and production schedules are related to the entries on this exhibit and it is used as the framework for line item review. The program and budget review submission will include P-5 exhibits containing information for all fiscal years (FYs) from prior years (PYs) through to complete years for all major (Acquisition Category (ACAT) 1) programs and through FY (as a minimum) for all other programs. The President’s budget request backup justification books will include P-5 exhibits containing information for the FYs through FY for all programs including ACAT 1 programs. However, a P-5 exhibit (or an AF Form 1537) containing information for all FYs from PYs through to complete years for all ACAT 1 programs will be provided separately to OUSD(C) P/B, Investment Directorate.

General. This exhibit will be prepared for all procurement programs for which funding are requested in the P-1. If two or more Services procure the same system, the P-5 exhibit cost elements should be as identical as possible except for Service unique requirements. A P-5 is not required for those programs that use a P-40a to display items included in an aggregated line item or if an Exhibit P-3a Modification Summary, has been prepared for a line item.

Entries:

Heading. Insert Appropriation, Budget Activity, and identification code (as identified on the P-1) in the appropriate block. Insert the Exhibit P-1 line item title and add after the title the subhead number for the line item in parenthesis.

Elements of Cost. Categories of cost shall be tailored to the individual system consistent with the program’s approved work breakdown structure (WBS) elements. Standard categories are to be used for similar type systems; i.e. aircraft, ships, missiles, tanks, satellites, ammunition, etc.

Production support services. Use generic entries such as Production Engineering, Engineering Services, Quality Assurance, Acceptance Testing, Product Improvement, etc. Include the name of the performing activity (for example, Production Support - NOP Indian Head, or Material Handling - Iowa AAP) only when needed to further clarify the generic categories.

Quantity/Total Cost entries. The quantity related to any cost element will be stated in units (not thousands). Only those entries where quantitative measurement is applicable should have entries in the quantity column. For example, the term "1 set" should not be used for publications, entries, documentation, etc. If the item is not subject to quantitative measurement, leave the column blank. The total cost for a cost element entry will be shown in millions, using 3 decimal places, i.e., 1.225. Cost columns will be totaled.

Advance Procurement Funding. Add (debit) the advance procurement funding in each fiscal year and subtract the advance procurement funding (credit) from the fiscal year the advance procurement supports. Ensure the credit is against the correct fiscal year (check lead-times). Generally, Advance Procurement debits and credits will net to zero in the “total costs” column.

Initial Spares. Add initial spares funding to the net weapon system/end item cost.

(Exhibit P-5, page 3 of 9)
Exhibit P-5 Instructions (Continued)

Unit Cost. The unit cost should be displayed for each flyaway cost element on the P-5. This should be a manual entry, not computed. Otherwise, there could be lost budget authority if a reviewer (OSD, GAO, or congressional staff) asks to see the unit cost for a particular item from the contract. The last entry line, or overall weapon system unit cost, for each FY is the procurement unit cost.

Aircraft Cost Element Categories.

Airframes/Contractor Furnished Equipment (CFE): Enter estimate for recurring airframe cost, airframe contractor furnished equipment, and engineering changes.

Engine/Accessories: Enter total engine cost including accessories. As part of stub entry, enter quantity of engines per aircraft and indicate model designation including all “dash” designators (example: Engines (4) 53-L-13). Engine unit cost column will reflect the cost of one engine.

Avionics: Separately identify CFE and GFE avionics equipment.

Armament: Enter costs for all armament.

Software: Software costs are to be separately identified.

Other Government Furnished Equipment (GFE): Enter costs for all Other GFE.

Engineering Change Orders (ECOs) - Flyaway: Include cost of anticipated, but unknown ECOs and value engineering changes for all installed aircraft components (CFE or GFE). ECOs should be funded commensurate with the level of risk in the program.

Nonrecurring Costs: Enter total nonrecurring costs associated with production of the flyaway article. Identify and separately display funds budgeted for production tooling in the nonrecurring cost category.

Other Costs: Use as many line items as necessary to identify elements and associated costs.

Airframe Peculiar Ground Support Equipment (PGSE): Enter cost of peculiar airframe ground support equipment.

Engine PGSE: Enter cost of peculiar engine ground support equipment.

Peculiar Training Equipment: Enter cost of all peculiar training equipment.

Publications/Technical Data: Enter cost of all CFE/GFE publications and technical data.

ECOs - All Support Items. Enter cost of ECOs anticipated but unknown for all support and training equipment.

Other: Use as many line items as necessary (example: aerial cameras, or jammer transmitter sets, receiver sets or sensor sets for special mission aircraft). These items are not necessarily procured on a one-for-one basis with aircraft.

(Exhibit P-5, page 4 of 9)
Exhibit P-5 Instructions (Continued) Missile Cost Analysis

A missile P-5 exhibit will be submitted by all Services for each missile/drone type and model. If more than one model or configuration is procured in the same P-1 line item, then individual P-5 exhibits will be prepared for each model or configuration and a summary P-5 exhibit will also be prepared for the P-1 line item. Weapon systems that are composed of fire units or launchers that are procured in the same P-1 line item as the missile will provide separate cost identification for each vehicle of the fire unit or launching system (launcher, launch control center, radar set, vehicle, etc.). The cost categories on the P-5 exhibit represent a number of elements and the list should be tailored as appropriate to adequately depict the missile system cost. The flexibility exists to revise the elements to depict unique system characteristics, but a comparable cost detail to that shown in the P-5 exhibit format should be maintained.

Missile P-5 Cost Element Categories

Missile Hardware - Recurring
- Airframe
- Propulsion (By stage, where applicable)
- Target Detection Device
- Guidance & Control
- Warhead
- Fuze
- Safe & Arm
- Engineering Change Orders
  (Value Engineering)
- Government Costs
  - Integration & Assembly (Labs, etc.)
  - Acceptance Test Program
- Other (Specify)
- Subtotal Missile Hardware

Nonrecurring and Ancillary Equipment
- Tooling and Test Equipment
- Missile Ancillary Hardware
  (Containers, etc.)
- Total Missile Flyaway

Command and Launch Hardware
- Launcher
- Launch Control Center
- Radar Set
- Platform/Track Vehicle
- Engineering Change Orders
- Other (Specify)
- Subtotal Command and Launch Equipment

(Exhibit P-5, page 5 of 9)
Exhibit P-5 Instructions (Continued)

Support Costs
- Peculiar Support Equipment (Specify, e.g., test, handling, etc.)
- Special Handling Equipment
- Training Equipment
- Publications/Technical Data
- Engineering Change Orders
- Other (Specify)
- Subtotal Support
- Gross P-1 End Cost
- Less: Prior Year Adv. Procurement (Breakout by Prior FY of funding)
- Net P-1 Full Funding Cost (Must equal FY amount displayed on the P-40 exhibit)
- Plus Current Year Advance Procurement.
- Other Non-P-1 Weapon System Costs
- Initial Spares

Ship Cost Element Categories
Include the following format for every year from construction inception for which there are undelivered ships through the end of the FYDP:

- Plan Costs
- Basic Construction/Conversion
- Change Orders
- Electronics
- Propulsion Equipment
- HM&E
- Other Cost
- Ordnance
- Escalation
- Project Manager’s Growth
- Total Ship Estimate
- Less: Advance Procurement FY (specify by individual fiscal year)
- Net P-1 Line Item
- Ship/Unit Cost

Space System Cost Analysis.
A P-5 exhibit is required for each space weapon system employing a launch vehicle or satellite.

Satellite Cost Element Categories

(Exhibit P-5, page 6 of 9)
Exhibit P-5 Instructions (Continued)

Launch Vehicle:
Airframe/Integ & Assembly
Stage I
Stage II
Stage III
Stage IV
Guidance and Control
Other (specify)
Nonrecurring (specify)

Stage Vehicle:
Airframe/Integ & Assembly
Propulsion
Guidance and Control
Other (specify)
Nonrecurring (specify)

Space Vehicle:
Integration & Assembly
Spacecraft
Payload
Reentry Vehicle
Other (specify)
Nonrecurring (specify)

Satellite P-5 Cost Element Categories (continued)
Engineering Change Orders (ECO)
In-House Production Support
Total Flyaway Cost

Checkout and Launch:
Storage, Reactivation, and Transport
Integration and Checkout
Propellants
Orbital Incentives
Other (specify)
Total Checkout and Launch

Support:
Technical Support
On-Orbit Support
Flight Support
Other Support (specify)
Total Support

Total Systems Cost
Less Advance Procurement, Prior Year
Net P-1 Line Item Cost

(Exhibit P-5, page 7 of 9)
Exhibit P-5 Instructions (Continued)

Other Procurement Cost Analysis.

A. Unique entries will vary depending on the nature of the procurement item. Most line items require more than one procurement action to complete the program. If only one contract is involved, the line item is composed of several separate cost elements such as the end item itself, publications, engineering services, production support, etc. Each of these elements (called "building blocks" for simplicity) carries its own dollar value. The sum of the building block values equals the line item value. In general, entries on this form should be structured in the same way that procurement has been accomplished (or is planned) and/or the way that the cost estimate for the line item was derived. For new programs, it is not always possible to predict exactly how procurement will be accomplished but the cost estimate for the line item is built up through price out of separate cost elements that are known to be required.

B. Care should be taken to ensure that the building block title accurately describes the effort. Frequently, attempts are made to use the same building block entry for more than one year when the program effort in the following year is not exactly the same. For example, Model A of particular equipment is procured in one year and an improved Model B version planned for the following year. Separate stub entries should be used to avoid comparisons of unlike items.

Ammunition Procurement Cost Analysis.

A. For items to be procured through the Single Manager for Conventional Ammunition (SMCA), the P-5 will be used to display the program cost breakdown. The Service is responsible for justifying and defending its budget request for ammunition even if the item has transitioned to the SMCA for procurement. The production support section should depict the cost of production support materials and services that are included in the P-1 line item. When the developing Service retains configuration management responsibility for a SMCA-procured item, the developing Service will formulate the production engineering cost estimate, but all other estimates will be formulated by the SMCA.

B. The Army's P-Form exhibit formats included in the Army's Program Budget Documentor (PBDOC) will be utilized for all Services' ammunition procurements for items procured through the SMCA.

C. Quantities will be displayed in each unless the item is being procured in millions (the quantities will then be displayed in thousands). Dollars will be displayed in millions, using 3 decimal places, i.e., 1.225. Normal rounding methodology will be utilized.

D. The hardware section should include the full cost of hardware incorporated into the round or item that is included in the P-1 item line. The hardware section entries should be tailored to match the major components of the ammunition item and should reflect the acquisition strategy. If two or more services procure the same ammunition/ordnance round, the P5 exhibit should be as identical as possible except for Service-unique requirements. If the round is to be procured using a component breakout strategy, the entries should include, as applicable, the following: load-assemble-pack, major metal parts, fuzes, explosives, propellants

(Exhibit P-5, page 8 of 9)
and shipping containers. Any small-dollar value components that are non-significant/non-problem can be rolled up into an Other, Miscellaneous line (the dollar amount of this line will not exceed 20 percent of the program value). Where an all-up round is to be delivered under a systems contract, the cost of the all-up round may be displayed as a single entry.

E. The production support section should depict the cost of production support materials and services that are included in the P-1 line item. The following standard entries should be used as applicable: production engineering, quality assurance, proof and acceptance testing, interim transportation and industrial stock support. Any other categories (i.e., special testing) should be added as required and identified accordingly. When configuration management responsibility is retained by the Navy or Air Force as developing Service, the production engineering cost estimate will be formulated by the developing Service, but all other estimates will be formulated by the SMCA.

F. The nonrecurring cost section should depict the cost of such items as first article testing, product improvement, value engineering, tooling and test equipment, procurement technical data package updates, start-up/layaway costs and/or other special requirements identified accordingly. In the event that applying government-furnished material or components can reduce the cost of the round, the negative entry will be shown in this section.

G. Each section’s subtotal should be displayed at the end of the subentries listing.

H. The total P-1 line item is equal to the sum of subtotal cost of hardware, procurement support and nonrecurring less the GFM applications. This entry must agree with the P-1 value for the ammunition item.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
### Exhibit P-5a, Procurement History and Planning

#### Past Year (or last yr of proc)

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P-1 Line Item No X

Exhibit P-5a, Procurement History and Planning (Exhibit P-5a, page 2 of 4)
Instructions - Exhibit P-5a, Procurement History & Planning

1. Purpose. This exhibit provides detailed information on the P-5 entries regarding all prior years having contracts with undelivered assets, current year (CY) and budget year (BY). Contract information is used to compare cost estimates between fiscal years by comparing unit costs on previous contracts. For example, if an item was awarded in FY 1997 using FY 1995 funding, is the FY 1998 cost based on an FY 1995 cost inflated 3 years, or to an FY 1997 cost inflated one year? The contract information is used to determine if there has been a problem awarding the contract early or late in the fiscal year and if it occurred as planned. The contract information also is used to identify potential current year assets and to answer congressional inquiries.

2. Submission. Exhibit P-5a will be submitted for all P-5 elements of cost (building block) entries involving quantities in the current or budget year. Information for past years, CY, and BY will be updated for each succeeding submission.

3. Entries.

Cost Elements (Building Blocks)/Fiscal Year. The cost element/building block title is to be taken from the Exhibit P-5 Cost Analysis for items meeting the criteria of paragraph 2 above. For each cost element, provide information for the PY, CY, and BY. The first fiscal year line will provide information on the last buy prior to the current year (if the item was procured in a fiscal year that is no longer available for obligation, identify the fiscal year for which the item was last procured). Update current and prior year entries to show actual contractor and contract award dates. For the budget year, use best estimates.

If Advance Procurement funding is part of the program, then provide contract data for each subsequent year to support the leadtime of the advance procurement. For example, if advance procurement is required 2 years in advance of BY, then provide contract data through BY+2.

Quantity and Unit Cost. Insert actual quantity procured and actual unit cost for last actual line entry. For the CY and BY lines, insert actual or estimated unit costs. The quantities and unit costs should agree with entries on the Exhibit P-5 Cost Analysis exhibit, except for the ammunition items that are fixed standard priced. For these ammunition items, the entries should be the actual unit costs that were negotiated and/or estimated. This update is necessary for the initial starting point for computing future fixed standard prices. Provide an explanation in the remarks block for all items for which the actual unit costs vary significantly with the forecasted unit costs.

Procurement Contracting Office (PCO) Location. Identify the organization that will award the contract. Also identify the organization preparing the purchase request, if different.

Contractor. For each fiscal year, insert actual contractor name, and facility or plant location (city and state). For the current year, insert contractor name if item is to be sole source or if procurement has been accomplished; otherwise insert "Unknown". For budget year, insert contractor name if sole source; otherwise use "Unknown". Identify the city/state location of the contractor plant.
Instructions - Exhibit P-5a, Procurement History & Planning (Continued)

**Contract Method/Type.** The following codes will be used to identify the "Contract Method/Type":

<table>
<thead>
<tr>
<th>Contract Method</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>SS</td>
<td>Sole Source</td>
</tr>
<tr>
<td>C</td>
<td>Competitive</td>
</tr>
<tr>
<td>MIPR</td>
<td>Military Interdepartmental Purchase Request (use only if MIPR obligates funding)</td>
</tr>
<tr>
<td>PO</td>
<td>Project Order</td>
</tr>
<tr>
<td>WR</td>
<td>Work Request</td>
</tr>
<tr>
<td>Allot</td>
<td>Allotment</td>
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<tr>
<td>Reqn</td>
<td>Requisition</td>
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<tr>
<td>Other</td>
<td>Explain by footnote</td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>Contract Type</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>FP</td>
<td>Fixed Price</td>
</tr>
<tr>
<td>CPIF</td>
<td>Cost Plus Incentive Fee</td>
</tr>
<tr>
<td>CPAF</td>
<td>Cost Plus Award Fee</td>
</tr>
<tr>
<td>FPI</td>
<td>Fixed Price Incentive</td>
</tr>
<tr>
<td>Option</td>
<td>Option to prior year contract</td>
</tr>
<tr>
<td>Other</td>
<td>Explain by footnote</td>
</tr>
</tbody>
</table>

Follow the pattern of the "Contractor" block in displaying actual and estimated contract method and type. "Option" refers to an existing contract that contains an option clause for future procurement. Identify whether the option is priced (already negotiated) or unpriced.

**Award Date.** For the last actual buy, provide the date that the contract was awarded. For the current year, provide the actual or estimated date. Provide estimated contract award dates for the BY. If the contract is a multiyear contract or a contract with options, identify the date that the option will be exercised.

**Date of First Delivery.** Same basis as Award Date.

**Technical Data Package Available Now.** Answer "yes" or "no" for the current year and budget year. No entry is required for prior year. The answer is to be provided as of the time the exhibit is prepared. The term “specifications” refers to full competitive specifications (or their equivalent in the case of a sole source contract).

**Date Revisions Available.** No entry is required for the prior year line if the contract has been awarded. If revisions are required, provide in last column the date or estimated date when they will be available.

Use Footnotes to provide reasons for Sole Source procurement; to provide reasons for use of letter contracts; to provide reasons why a multiyear contract cannot be used; to explain significant variations in unit cost from year to year, etc.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.

(Exhibit P-5a, page 4 of 4)
**Shipbuilding and Conversion, Navy**  
**Exhibit P-5b, Analysis of Ship Cost Estimate - Basic/Escalation**

**FY 20BY**  

I. **Design Schedule:**  
   - Start/Issue: Issue date for TLR  
   - Complete/Response: Issue date for TLS  
   - Preliminary Design  
   - Contract Design  
   - Detail Design  
   - Request for Proposals  
   - Design Agent

II. **Classification of Cost Estimate**  
   (e.g. Class C Budget Estimate)

III. **Basic Construction/Conversion**  
   A. Assumed Award Date  
   B. Contract Type (and Share Line if applicable)

IV. **Escalation**  
   - Hull 9201  
   - Hull 9202  
   - Base Date  
   - Escalation Target Cost

V. **Other Basic (Reserves/Miscellaneous)**  
   - Item: xxxx  
   - Item: xxxx

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.  

**Analysis of Ship Cost Estimate – Basic/Escalation**  
(Exhibit P-5b, page 1 of 1)
Ship Type: ______________

<table>
<thead>
<tr>
<th></th>
<th>FY 20PY</th>
<th></th>
<th>FY 20CY</th>
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<th>FY 20BY1</th>
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<tbody>
<tr>
<td></td>
<td>Qty</td>
<td>Amt</td>
<td>Qty</td>
<td>Amt</td>
<td>Qty</td>
<td>Amt</td>
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</tbody>
</table>

Instructions: List the major equipment for each of these cost codes shown on the P-35 exhibit and include the next 10 high dollar value items. All other items can be summarized in one line item. System engineering, spares, documentation, and other equipment costs should be included in the equipment estimate. Value engineering changes should be included in the change order cost category.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.

Analysis of Ship Cost Estimate – Major Equipment
(Exhibit P-8a, page 1 of 1)
### Exhibit P-10, Advance Procurement Requirements Analysis

<table>
<thead>
<tr>
<th>Weapon System</th>
<th>First System (BY1) Award and Completion Date</th>
<th>Interval between Systems</th>
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<td>PLT</td>
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<td>Left Side Items</td>
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<tr>
<td>End Item Qty</td>
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<tr>
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<tr>
<td><strong>Total AP</strong></td>
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P-1 Line Item No X
**Exhibit P-10, Advance Procurement Funding**

<table>
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<th>Appropriation (Treasury) Code/CC/BA/BSA/Item Control Number</th>
<th>Weapon System</th>
<th>P-1 Line Item Nomenclature</th>
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<td>(TOA, $ in Millions)</td>
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<th>BY Contract Forecast Date</th>
<th>BY Total Cost Request</th>
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Description:

*When the advance procurement funding supports more than one subsequent program year end item, then the funding for each line item entry must be separately identified for each applicable end item fiscal year (i.e., when lead-times are greater than one year). *(Use continuation pages, as necessary)*
### Exhibit P-10 Advance Procurement

<table>
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<tr>
<th>Appropriation (Treasury) Code/CC/BA/BSA/Item Control Number</th>
<th>Weapon System</th>
<th>P-1 Line Item Nomenclature</th>
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</thead>
<tbody>
<tr>
<td>Prior Years</td>
<td>PY</td>
<td>CY</td>
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</tbody>
</table>

**Proposal w/o AP**
- Then Year Cost
- Constant Year Cost
- Present Value

**AP Proposal**
- Then Year Cost
- Constant Year Cost
- Present Value

**Difference**
- Then Year Cost
- Constant Year Cost
- Present Value

**AP Savings**

---

*Exhibit P-10 Advance Procurement (Continued)*

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P-1 Line Item No X

---

*Exhibit P-10 Advance Procurement (Exhibit P-10, page 3 of 8)*
### Exhibit P-10, Advance Procurement Funding

Exhibit P-10, Advance Procurement Requirements Analysis (Page 4 - Execution)

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<th>PY Actual Contract Date</th>
<th>PY Total Cost</th>
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<th>CY Contract Forecast Date</th>
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P-1 Line Item No X
### Exhibit P-10, Advance Procurement Funding

#### Exhibit P-10, Advance Procurement Requirements Analysis

<table>
<thead>
<tr>
<th>Appropriation (Treasury) Code/CC/BA/BSA/Item Control Number</th>
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#### Weapon System | P-1 Line Item Nomenclature |

#### (TOA, $ in Millions)

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<th>Nov PY</th>
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</tbody>
</table>

#### Narrative:

P-1 Line Item No X

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Exhibit P-10, Advance Procurement Funding
(Exhibit P-10, page 5 of 8)
Instructions - Exhibit P-10, Advance Procurement Requirements Analysis

This Exhibit should be submitted for each BY in which Advance Procurement funds are being requested. The exhibit contains 5 pages. Only pages 1 and 2 need to be submitted in the congressional procurement backup books.

Page 1 - Budget Justification entries.

This format will include funding for all years of the program.

Appropriation (Treasury) Code/CC/BA/BSA/Item Control Number. This entry should match the procurement annex.

P-1 Line Item Nomenclature: Self explanatory.

Weapon System Type: End item for which advance procurement is required.

First System Award and Completion Date: Enter the month/year (do not use quarters) of the projected contract award for the end item for which the funds in the budget year supports. For example: FY 1998 advance procurement funds are required in support of an FY 1999 procurement. The FY 1998 AP supporting the FY 1999 end item procurement will be awarded in March 1998 and the FY 1999 procurement will be awarded in January 1999. Enter March 1998. If the manufacturing processes require 24 months, then the item will be delivered in March 2000. Enter March 2000.

Interval Between Systems: Enter the time between end item deliveries.

Column 1. The first entry should be the procurement quantity budgeted for each year (use the actual fiscal year rather than template years) for the end item for which the advance procurement is requested. In addition, list the items that are required to be purchased ahead of the end item. Be specific as possible. Some examples are:

Contractor Furnished Equipment (CFE): This entry includes all advance procurement funding associated with effort accomplished by the prime weapon system contractor. (e.g. airframe contractor for aircraft; guidance and control contractor for missiles, satellites; chassis contractor for tanks, engines, nuclear propulsion equipment for ships, etc.)

Government Furnished Equipment (GFE): This entry should include a separate entry for each major subcomponent furnished by the government (e.g. engines and radars for ships and aircraft; warhead, fuzes, and rocket motors for missiles; engines and major electronic subsystems for tanks, satellites, etc.).

Economic Order Quantity (EOQ): This entry includes items for which an economic order is justified. List each item separately. The entry will require additional justification showing the analysis that supports an EOQ procurement in an advance procurement line.

(Exhibit P-10, page 6 of 8)
Other Advance Funding. This would normally include non-EOQ funding that is requested in advance of authorization of the end item and is not based on leadtime considerations but based on price/cost considerations only.

Column 2. Production Leadtime (PLT). Enter the number of months required to manufacture the end item.

Column 3. Enter the number of months after the manufacturing process begins that the item is required for incorporation into the end item.

Columns 4-15. Enter the approved funding for all years of the program.

Page 2 Entries:

Column 1. List the items that need to be purchased ahead of the end item. This column should match the entries in column 1 on page 1.

Column 2. Production Leadtime (PLT): Enter the production leadtime of this particular item.

Column 3. Quantity Per Assembly (QPA): Indicate the quantity of the item required for each end item.

Column 4. Unit Cost: Enter the unit cost in tenths of millions.

Column 5. BY Qty: Enter the total quantity being procured in the BY. For the end item enter the quantity of end items being procured in subsequent years and identify by qty and year for which the advance procurement in the BY supports.

Column 6. BY Contract Forecast Date: Enter the date of the planned contract award for each of the items listed in column 1. For the end item enter the date of planned contract award of the end items being procured in subsequent years for which the advance procurement in the BY supports.

Column 7. Cost: Enter the cost in millions with one decimal place.

Description. Describe the technique used to estimate the termination liability request. If advance procurement funding is to be applied to years beyond the immediately succeeding year, the amounts and quantities by year should be specified and explained.

Page 3 Entries:

This page will provide a comparison of the advance procurement request to the cost of the program without advance procurement.

Page 4 Entries:

This page will provide a comparison of the request and actual program execution. If actual data is not available for the following items then provide the contract date or latest program manager’s (PM) estimate and indicate with a footnote whether the data represents an actual date, a contract date or a PM projection.

(Exhibit P-10, page 7 of 8)
Instructions-Exhibit P-10, Advance Procurement Requirements Analysis (Continued)

Column 1. List the items that need to be purchased ahead of the end item. Include all items in the previous President’s budget request and any items procured subsequently.

Column 2. Production Leadtime (PLT): Enter the production leadtime of this particular item. This column should match the entries in column 2 on page 2.

Column 3. PY-1 Quantity: Enter the quantity budgeted for the past year-1.

Column 4. PY-1 Contract Forecast Date: Enter the date of the planned contract award that was included in the previous President’s budget request for the past year-1.

Column 5. PY-1 Actual Contract Date: Enter the date that the contract was actually awarded. Explain any differences in the Narrative for the past year-1.

Column 6. PY-1 Total Cost Request: Enter the cost estimated for this particular item that was included in the previous President’s budget request for the past year-1.

Columns 7-14. Include the same type of information for the past year and current year as explained in columns 3-6.

Column 15. BY Quantity. Identify the quantity to be procured in the budget year.

Column 16. BY Contract Forecast Date. Identify when the contract will be awarded in the BY.

Narrative. Provide explanations for differences between requested leadtimes and actual leadtimes, requested contract award dates and actual contract award dates and requested cost and actual contract cost. Include any items that were not identified in the previous President’s budget request and provide an explanation for the change. Also, address why items were not procured if funding was requested for any items in the previous President’s budget request. If advance procurement funding is to be applied to years beyond the immediately succeeding program year, the amounts by year should be specified on the applicable FY BY exhibit and addressed.

Page 5 Entries

Provide the termination liability schedule from the contractor. If one is not available, then explain how the requirement for advance procurement was determined. Provide actual expenditures by month for the amount of advance procurement funding including termination liability. Use additional columns as required to complete the period of execution performance for the advance procurement funding (i.e. until program is 100% executed).

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
<table>
<thead>
<tr>
<th>Project:</th>
<th>Prior Years</th>
<th>PY</th>
<th>CY</th>
<th>BY</th>
<th>BY+1</th>
<th>BY+2</th>
<th>BY+3</th>
<th>BY+4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Funding</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Description: Provide a brief description of this project.

<table>
<thead>
<tr>
<th>Manufacturer (Name and Location)</th>
<th>Production Lines being laid way: (include location)</th>
<th>Production ends:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Layaway Cost:</td>
<td>Other Costs:</td>
<td>Annual Maintenance Cost:</td>
</tr>
<tr>
<td>Project:</td>
<td>Prior Years</td>
<td>PY</td>
</tr>
<tr>
<td>Funding</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Description: Provide a brief description of this project.

<table>
<thead>
<tr>
<th>Manufacturer (Name, Location)</th>
<th>Production Lines being laid way: (include location)</th>
<th>Production ends:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Layaway Cost:</td>
<td>Other Costs:</td>
<td>Annual Maintenance Cost:</td>
</tr>
</tbody>
</table>
Instructions - Exhibit P-17, Layaway and/or Distribution

1. The purpose of this exhibit is to provide the funding requirements for layaway and distribution projects at government-owned, government-operated (GOGO) facilities, at government-owned, contractor-operated (GOCO) facilities, and contractor-owned, contractor-operated (COCO) facilities. This exhibit is to be submitted only when funding for layaway and distribution projects are ongoing in the current fiscal year or requested in the budget year.

2. For each project, provide information as to the type of action, i.e., in place, on site, central storage, complete layaway or increment, state of readiness, future cost, estimated completion date, background, and work to be accomplished. If reactivated, is the facility or line scheduled to produce new items? If so, list the items.

3. Group projects under each appropriate subclassification, such as facility expansion, machine tool replacement, etc.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
<table>
<thead>
<tr>
<th>Exhibit P-18 Initial and Replenishment Spare and Repair Parts Justification</th>
<th>Date: Month/Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Appropriation (Treasury) Code/CC/BA/BSA/Item Control No</td>
<td>Weapon System</td>
</tr>
<tr>
<td>End Item P-1 Line Item</td>
<td>Prior Years</td>
</tr>
<tr>
<td>INITIAL</td>
<td></td>
</tr>
<tr>
<td>B-1</td>
<td></td>
</tr>
<tr>
<td>B-2</td>
<td></td>
</tr>
<tr>
<td>F/A-18</td>
<td></td>
</tr>
<tr>
<td>P-3</td>
<td></td>
</tr>
<tr>
<td>UH-60</td>
<td></td>
</tr>
<tr>
<td>Etc.</td>
<td></td>
</tr>
<tr>
<td>TOTAL INITIAL</td>
<td></td>
</tr>
<tr>
<td>REPLENISHMENT</td>
<td></td>
</tr>
<tr>
<td>B-1</td>
<td></td>
</tr>
<tr>
<td>B-2</td>
<td></td>
</tr>
<tr>
<td>F-15</td>
<td></td>
</tr>
<tr>
<td>Etc.</td>
<td></td>
</tr>
<tr>
<td>TOTAL REPLEN</td>
<td></td>
</tr>
<tr>
<td>Remarks</td>
<td></td>
</tr>
</tbody>
</table>

(Use continuation pages, as necessary)
Instructions - Exhibit P-18, Initial/Replenishment Spares Requirements

The purpose of this exhibit is to provide the funding requirements for the procurement of initial and replenishment spares and repair parts in support of end items of equipment and in support of modifications to existing end items of equipment where end items of equipment are being supported by procurement appropriations. A copy of this exhibit will be included in the budget justification book for the end item.

Entries:

Column 1. Enter the budget Exhibit P 1 line item and end items of equipment for which the initial spares and repair parts are required.

Columns 3 through 13. Enter the total cost of the initial or replenishment spares and repair parts for each fiscal year displayed in support of the end items procured. Funding must be consistent with the P-1 and P-40 exhibits.

If some of the initial spares and repair parts are to be financed by the DWCF or for buy-out by a procurement appropriation, provide a memorandum entry to indicate the DWCF-financed portion or footnote accordingly.

Include the following information in the remarks block.

Procurement Requirement:
  Funded Initial Spares.
  Funded Replenishment Spares.
  Funded Mobilization (War Reserve) Spares.
  Total Funded.
  Repair Turnaround time.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
**Exhibit P-20, Requirements Study**

<table>
<thead>
<tr>
<th>P-1 Line Item Nomenclature (Include DODIC for Ammunition Items)</th>
<th>Appropriation (Treasury) Code/CC/BA/BSA/Item Control No</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Admin Leadtime (after Oct 1): xx months</td>
<td>Prod Leadtime: xx months</td>
</tr>
<tr>
<td></td>
<td>PY FY</td>
<td>CY FY</td>
</tr>
<tr>
<td>Quantity Budgeted</td>
<td>500</td>
<td>500</td>
</tr>
<tr>
<td>Unit Cost</td>
<td>.1</td>
<td>.1</td>
</tr>
<tr>
<td>Total Cost</td>
<td>.5</td>
<td>.5</td>
</tr>
<tr>
<td><strong>Asset Dynamics</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Beginning Asset Position</td>
<td>500</td>
<td>545</td>
</tr>
<tr>
<td>Deliveries from all prior year funding</td>
<td>150</td>
<td>500</td>
</tr>
<tr>
<td>Deliveries from CY funding</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deliveries from BY funding</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deliveries from subsequent years’ funding</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Gains</td>
<td>50</td>
<td>10</td>
</tr>
<tr>
<td>Combat Losses/Usage</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Training Losses/Usage</td>
<td>-150</td>
<td>-500</td>
</tr>
<tr>
<td>Test Losses/Usage</td>
<td>-5</td>
<td>-10</td>
</tr>
<tr>
<td>Other Losses/Usage</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Disposals/Retirements/Attritions/etc.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>End of Year Asset Position</strong></td>
<td>545</td>
<td>545</td>
</tr>
<tr>
<td>Inventory Objective or Current Authorized Allowance</td>
<td>545</td>
<td>545</td>
</tr>
<tr>
<td><strong>Inventory Objective</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Actual Training Expenditures</td>
<td>PY thru: 350</td>
<td>PY thru: 5</td>
</tr>
<tr>
<td>Other than Training Usage</td>
<td>PY-1: 450</td>
<td>PY-1: 4</td>
</tr>
<tr>
<td>Disposals (Vehicles/Other)</td>
<td>PY-2: 650</td>
<td>PY-2: 6</td>
</tr>
<tr>
<td>Vehicles Eligible for BY Replacement</td>
<td>PY-3: 200</td>
<td>PY-3: 2</td>
</tr>
<tr>
<td>Aircraft: TOAI</td>
<td></td>
<td></td>
</tr>
<tr>
<td>PAA: TAI</td>
<td></td>
<td></td>
</tr>
<tr>
<td>WRM Rqmt: 500</td>
<td>PY-1: 450</td>
<td>PY-1: 4</td>
</tr>
<tr>
<td>Pipeline: 45</td>
<td>PY-2: 650</td>
<td>PY-2: 6</td>
</tr>
<tr>
<td>Other: 200</td>
<td>PY-3: 200</td>
<td>PY-3: 2</td>
</tr>
<tr>
<td><strong>TOTAL:</strong> 545</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>REMARKS:</strong> For ammunition items, list all substitute items for the round.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

P-1 Line Item No X
(Page X of X)
1. **Purpose.** The purpose of this form is to provide detailed information with regard to the determination of asset availability and requirements.

2. **Submission.** The P-20 is required only for the program and budget review submission. A P-20 will be prepared and reviewed by the Services and Defense Agencies for all items being procured, even if the item is included in an aggregated P-1 line item, such as “Items Less Than $5 million.” Submittal of the P-20 is required for only those items costing $5.0 million or more in the budget year. For aircraft and missile modifications, a P-20 is not required as long as the Exhibit P-3a description includes the inventory objective contained in the validated operational requirements document (ORD). Vehicle P-20 exhibits can be modified to accommodate the numerous vehicle types.

3. **Entries.**

   **Leadtimes:** Administrative leadtime is the amount of time after October 1 that is required to award a contract. Procurement leadtime is the amount of time from contract award until delivery of the first unit.

   **Quantity Budgeted.** Show the quantities, unit cost, and funding approved for this program.

   **Asset Dynamics.** This section will reflect the changing asset position starting with the assets on hand and adjusting for gains and losses. Tailor the entries to the program being represented.

   **Beginning Asset Position.** Use the inventory position as of the end of the past fiscal year, or specify other date. As a memo entry in the remarks section, identify assets that are not in a serviceable condition.

   **Deliveries from all prior year funding and deliveries from CY and BY funding.** Enter the quantity funded during all prior years that are not yet delivered. Show the deliveries or other gains in the fiscal year in which they will be received. The analyst can then compare these entries to the P-21 Production Schedule (deliveries and leadtimes).

   **Deliveries from subsequent years’ funding.** Enter the quantity in the appropriate fiscal year. The due-ins should match the P-21 Production Schedule and be reflective of the procurement leadtimes and planned delivery schedules to be included on the contract.

   **Other Gains.** Quantity due in for loans to other Services, other receipts, etc.

   **Usage.** Identify projected annual usage, disposals, retirements, etc. that are projected for each fiscal year. There should be some correlation of the projected usage to actual expenditures. For aircraft, usage equates to attrition, retirement, FMS sales, etc. For vehicles, usage equates to disposals (quantity of vehicles scheduled for disposal through sale, salvage or transfer to another agency).

   **End of Year Asset Position.** Add the gains and subtract the losses from the beginning of the year asset position.

(Exhibit P-20, page 2 of 4)
Inventory Objective (IO). Identify the elements of the IO and the Approved Acquisition Objective, as applicable and approved through the Program Objective Memorandum process. For missiles, munitions, and munitions-related items, use the capabilities based munitions requirements process. Annotate in the Remarks block if the IO is different for any of the FYDP years. Cite the document and the date of the document that established the IO.

Actual Expenditures (for ammunition items). Identify actual expenditures for training and other than training for at least three years. For example, for the FY 2006 submission, FY 2005 will be the current year but no usage will have occurred. FY 2004 would be the past year but data will probably not be available for the entire fiscal year prior to the submission. Therefore, show actual usage for FY 2004 through June 30, 2004 and the usage for 3 fiscal years (FY 2003 (past year minus one, PY-1), FY 2002 (past year minus two, PY-2), and FY 2001 (past year minus three, PY-3)).

Authorized Allowances. Enter the authorized Vehicle allowances for units, installations, and activities supported by the appropriations of the service preparing the form. Replacement requirements will be excluded.

Vehicles Eligible for Replacement: Enter the quantity of vehicles eligible for replacement during the budget year funded leadtime based upon the age, repair limits and mileage criteria of DoD 4500.36-R.

Vehicle Augmentation. Enter the quantity that represents an augmentation to the inventory. On a separate sheet, list the organizational units and quantities for each unit involved in the augmentation and include a full justification for the augmentation.

Aircraft. Include memo entries for each configuration of aircraft. Identify the acquisition objective by The Joint Staff (TJS) inventory category for each FY. Explain the basis for the approved acquisition objective and identify the applicable requirements document and approval authority (i.e. TJS/Service) that provides the basis for the approved acquisition objective number.

Also each Service should submit documentation, by aircraft type, that provides the average age and average hours projected for the aircraft and the current age and hours. This documentation is required for all aircraft being procured and modified, as well as for the aircraft that are being replaced. Identify Active, National Guard and Reserve aircraft. Each Service can submit this documentation in formats currently used by each Service, as long as the above information is incorporated.

Entries should include: (1) total overall aircraft inventory; (2) active aircraft inventory, including primary aircraft inventory (with appropriate subcategories for mission aircraft, training aircraft, dedicated test aircraft, etc.), backup aircraft inventory, and attrition/reconstitution reserve; (3) inactive aircraft inventory, including bailment’s, drones, foreign military sales or other transfers, leases, loans, maintenance training, reclamation, and storage; and (4) the Joint Staff approved inventory requirements.

(Exhibit P-20, page 3 of 4)
Not Installed Nonconsumables. Tailor the asset position to elements that pertain to this category. Include a brief explanation in the remarks block to explain why the entire quantity to meet the IO is not being procured. Include memo entries for the entire program inventory objective. Where applicable, the IO will be supported by showing the number of units or activities, by type and quantity required per unit or activity. Example:

<table>
<thead>
<tr>
<th>Required</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>20 Units</td>
<td>40</td>
</tr>
<tr>
<td>30 Activities</td>
<td>60</td>
</tr>
<tr>
<td>Spares</td>
<td>10</td>
</tr>
<tr>
<td>Total IO</td>
<td>110</td>
</tr>
</tbody>
</table>

REMARKS: Identify any items that can be substituted and explain why substitutes cannot be used to satisfy the IO, why expenditures do not represent an accurate portrayal of usage, and any other anomalies.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
### Exhibit P-21, Production Schedule

**DoD 7000.14-R Financial Management Regulation Volume 2B, Chapter 4**

* September 2010

<table>
<thead>
<tr>
<th>Appropriation (Treasury) Code/CC/BA/BSA/Item Control No</th>
<th>Weapon System</th>
<th>P-1 Line Item Nomenclature</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PRODUCTION RATE</th>
<th>PROCUREMENT LEADTIMES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Item</th>
<th>Manufacturer’s Name and Location</th>
<th>MSR</th>
<th>ECON</th>
<th>MAX</th>
<th>ALT Prior to Oct 1</th>
<th>ALT After Oct 1</th>
<th>Initial Mfg PLT</th>
<th>Reorder Mfg PLT</th>
<th>Total</th>
<th>Unit of Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**PRODUCTION RATE**

**PROCUREMENT LEADTIMES**

**Fiscal Year**

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Calendar Year</th>
<th>Fiscal Year</th>
<th>Calendar Year</th>
<th>Calendar Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>ITEM</td>
<td></td>
<td>Fiscal Year</td>
<td>Calendar Year</td>
<td>Calendar Year</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Fiscal Year</td>
<td>Calendar Year</td>
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</table>

<table>
<thead>
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<th>Calendar Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>ITEM</td>
<td></td>
<td>Fiscal Year</td>
<td>Calendar Year</td>
<td>Calendar Year</td>
</tr>
</tbody>
</table>

**REMARKS:** Use continuation pages as necessary to complete all procurements. If only one component or item is being delivered, show deliveries on one page.

P-1 Line Item No X

---

(Exhibit P-21, page 1 of 3)
Instructions - Exhibit P-21, Production Schedule

1. **Purpose.** The purpose of this exhibit is to provide detailed information with regard to the monthly production of all applicable items.

2. **Submission.** Exhibit P-21 will be submitted for the program and budget review submission to show the planned contractual production deliveries for Exhibit P-5 cost elements that have a value of $5.0 million or more in the budget year. Those items that are supported by an exhibit P-23 do not need a P-21 unless multiple manufacturers produce the items. Exhibit P-21 will be submitted for the President's budget for all Acquisition Category 1 programs and for any other program requiring specific quantity authorization, including ammunition appropriations with a funding level of $5.0 million or more. Each Service, whether a leader or follower, is to provide the delivery schedule for the entire program. This ensures that each Service has the opportunity to adjust procurement quantities in terms of contractor capability to deliver all assets during the funded delivery period.

3. **Entries.**
   a. Entries will be displayed in the same order as they appear on the Exhibit P-5 Cost Analysis.
   b. Use "E" for "each," "M" for "millions" and "K" for "thousands" for unit of measure.
   c. Production rates should be yearly rates. The following definitions apply.

      **Minimum Sustaining Rate.** This is the production rate that is necessary to keep production lines open while maintaining a base of responsive vendors and suppliers; the quantity that will preclude start-up costs in the case of a production break; or the quantity that the contractor is willing to accept and produce at a reasonable cost.

      **Economical Production Rate.** This is the most efficient production rate for each budget year at which the item can be produced with existing or planned plant capacity and tooling, with one shift a day running for eight hours a day and five days a week (1-8-5).

      **Maximum Production Rate.** This is the maximum capacity rate that a contractor can produce with extant or PY planned tooling. Indicate the number of shifts.

   d. The following leadtime definitions apply.

      **Administrative Leadtime (ALT).** This is the amount of time required to complete the administrative actions leading to contract award. Since these actions do not require funding, the ALT can be separately identified into prior to October 1 and after October 1. The ALT is used to forecast contract awards. Longer leadtimes require that a larger quantity be purchased to support yearly requirements. Leadtimes should therefore reflect an accurate assessment of the time required to process the administrative actions.

      **Production Leadtime (PLT).** This is the amount of time required by a contractor to produce an item once a contract is awarded. Leadtimes should be based on a realistic projection of a contractor’s capability.
Exhibit P-21 Instructions (Continued)

Procurement Leadtime. This is the total of ALT (post October 1) and PLT.

e. Where procurements are being made for customers such as the FMS program or another Service, a separate line will be used to reflect each customer’s planned buy and phased deliveries with a total provided by item by manufacturer. Use A for Army, N for Navy, AF for Air Force, F for FMS, and O for Other (and explain in the remarks section).

f. Enter respective schedules for all prior fiscal years with undelivered assets, for CY, and BY. In addition, Acquisition Category 1 programs and programs requesting advance procurement funding will also enter schedules for all years of the future years defense plan. Show detail of production by month so that analysis can be accurately performed.

g. Missile Delivery Schedule. A separate P-21 exhibit will be prepared for each missile system reflecting the latest actual deliveries and scheduled outyear requirements. When the missile system includes the procurement of fire units or launching systems within the P-1 line item, the missiles and the major components of the fire unit or launching system (launcher, launch control center, radar set, track vehicle) will be depicted on the P-21 exhibit.

h. Ammunition. The total production plan for hardware items should be displayed to include time-phased schedules for LAP and the major limiting or pacing component as applicable. For Improved Conventional Munitions, display schedules for all major components. Provide separate information in those cases where procurement leadtimes for LAP and major components differ.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
### Exhibit P-23, Time Phased Requirements Schedule

<table>
<thead>
<tr>
<th>Exhibit P-23, Time Phased Requirements Schedule</th>
<th>Appropriation/Budget Activity</th>
<th>P-1 Item Nomenclature</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>CY</td>
<td>BY</td>
<td>BY+1</td>
</tr>
<tr>
<td>1. ACTIVE FORCE INVENTORY</td>
<td>1</td>
<td>2</td>
<td>3</td>
</tr>
<tr>
<td>2. SCHOOLS/OTHER TRAINING</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3. OTHER</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4. TOTAL PHASED REQ</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. ASSETS ON HAND</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6. DELIVERY FY &amp; PRIOR</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7. FY &amp; PRIOR</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8. CY</td>
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</tr>
<tr>
<td>9. BY</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10. BY+1</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11. BY+2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12. BY+3</td>
<td></td>
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<td>16. QTY OVER (+) OR SHORT (-)</td>
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**D. REMARKS**

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**P-1 Line Item No X**

(Exhibit P-23, Time Phased Requirements Schedule (Exhibits P-23 and P-23a, page 1 of 4)
### Exhibit P-23a, Installation Data

<table>
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<tr>
<th>Appropriation Number</th>
<th>Code/CC/BA/BSA/Item Control</th>
<th>Installing Agent</th>
<th>Date</th>
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</table>

P-1 Line Item No X  
(Page X of X)
Exhibit P-23, Time Phased Requirements Schedules

1. **Purpose.** The purpose of these exhibits is to provide detailed information with regard to the quarterly requirements and production of all applicable installed items.

2. **Submission.** The exhibit P-23, supplemented by Exhibit P-23a, will be submitted for all P-1 line items installed and/or components. A P-23 is not required if a P-3a modification exhibit is submitted for the installed item because a schedule is included on the P-3a.

3. **Entries.**

   **Time Period Covered by Exhibit P-23.** The first fiscal year block represents the current fiscal year (CY). The form provides for a total of 7 years. If the phased requirement for the equipment extends beyond 7 years, insert an additional column at the right edge of the form entitled "Later." Use this last column to reflect the balance of the requirement and/or deliveries.

   **Line #1. Active Force Inventories.** The purpose of this line is to show by quarter, "installation opportunities" for a particular equipment based upon an established schedule. The quantities to be reflected are installed equipment quantities. The line entry is non-cumulative. In those cases where the actual or planned equipment procurement program will not provide sufficient units to meet total opportunities in a particular quarter, the missed opportunities will be shown in parentheses. For example, total opportunities might be 10, but only 6 can be met. This will be shown as 6 (4). Appropriate offsets will be made in this line when it is necessary to have the equipment to be installed on hand in advance of beginning of installation.

   **Line #2. Schools and Other Training.** Insert in the appropriate fiscal quarter units required for Schools and Other Training. Indicate "Other" unit requirements by use of an asterisk.

   **Line #3. Other.** This line should reflect phased requirements for all other commodity users such as new construction of end items or MAP/FMS etc.

   **Line #4. Total Phased Requirements.** This is a cumulative line entry and in the first quarter of the first fiscal year on the form is the sum of lines 1 through 4. For the second quarter, line 5 is equal to amount shown on line 5 in the first quarter plus sum of lines 1 through 4 in the second quarter.

   **Line #5. Assets on Hand.** In the first quarter block on line 6, insert the number of equipment on hand at the beginning of the current fiscal year.

   **Line #6. Delivery FY & Prior.** Enter the planned deliveries from the prior fiscal year and prior programs. This is a non-cumulative line. Indicate appropriation on lines 7-16 when columns are filled.

   **Line #7. FY & Prior.** Reflect on this line deliveries from other appropriations financed by prior year programs.

   **Line #8. CY.** Reflect planned deliveries from the current fiscal year program. Also, indicate in the appropriate quarter when the contract for the current fiscal year quantity will be awarded. Identify the type of contract with the following codes:

   (Exhibits P-23 and P-23a, page 3 of 4)
Exhibit P-23a Instructions (Continued)

C  Competitive procurement
SS  Sole Source
CMYP  Competitive multiyear
SSMYP  Sole Source multiyear

Line #9.  BY.  Same as line 8 for current fiscal year when a different appropriation from line 8 is involved.

Lines #10-15.  BY+1 thru BY+4, TC, and Total Assets.  Follow the pattern of lines 8 and 9.  Lines 14 (TC) and 15 (Total Assets) may cover more than one fiscal year program and will reflect the equipment quantity required to fill the total requirement.

Line #15.  Total Assets.  For each quarter, this line is the sum of lines 5 through 14 expressed on a cumulative basis as was line 4.

Line #16.  QTY Over (+) or Short (-).  Enter the difference between line 4 (total phased requirements) and line 15 (total assets).

Requirement Block (Lower right corner) - This block recaps total requirements by appropriation.

  Total Requirement - This is the total ultimate quantity required for installation without regard to when installation will take place.

  Installed - Number of units installed prior to the beginning of the current fiscal year.

  On Hand - Units that have been delivered but not yet installed.

  Prior Years Undelivered - This is the sum of all units due in from prior year, past years, and current year programs plus planned BY procurements.

  Unfunded - This is the quantity still required after the BY.

  Reconciliation - The cumulative quantity shown on line 4 is equal to the sum of the on hand quantity, the FY (BY) and undelivered quantity plus the unfunded quantity.

  Procurement Leadtimes.  Administrative leadtime is the amount of time after October 1 that is required to award a contract.  Initial Order Leadtime means production or manufacturing leadtime and is measured from date of contract award to date of first delivery of equipment.  Reorder Leadtime is production leadtime when follow-on procurement is made from previous source.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.

P-23a, Instructions – Exhibit P-23a, Installations Data

List the end item and/or facilities that are to receive the equipment. Include the quantity to be installed by quarter. Identify the installing agent.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.

(Exhibits P-23 and P-23a, page 4 of 4)
<table>
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<th>Project Number</th>
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<tbody>
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<td>Location: ______________________</td>
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<td>Value</td>
<td>Facing</td>
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</table>
Instructions Exhibit P-25,
Production Support and Industrial Facilities Cost Analysis

The P-25 exhibit will be used to display costs for each funded production facilities project at all government owned, government operated (GOGO) and government owned, contractor operated (GOCO) facilities. In addition the exhibit will display the costs associated with a facilities project for those government owned lines that are located at contractor owned, contractor operated (COCO) facilities. The cost categories on the P-25 exhibit represent a number of elements and the list should be tailored to adequately depict the production facility project cost. This exhibit is to be submitted only when funding for production support and facilities is part of the current year budget or requested for the budget year. The sections on the P-25 exhibit are to be completed as follows.

Entries:

Construction Cost. The Construction Cost depicts the cost for construction that is funded in this line. If construction funds are required that are programmed in another appropriation, these funds and the associated amount should be identified in the Other Costs section.

Equipment Cost. The Equipment Cost identifies the cost for individual equipment (list separately) costing more than $0.5 million and a cumulative cost line for all equipment costing less than $0.5 million.

Equipment Installation Cost. The Equipment Installation Cost identifies the cost to install all the equipment listed.

Contractor Support Cost. The Contractor Support Cost identifies any cost for contractor support included in the production facility project.

Corps of Engineers Support Cost. The Corps of Engineers Support Cost identifies any cost for the Corps of Engineers support included in the production facility project.

Other In-house Support Cost. Should identify any cost for other in-house support (excluding the Corps of Engineers support costs) included in the production facility project.

Other Cost. The Other Cost reflects other costs associated with the project such as facility prove-out cost, military construction appropriation costs, etc.

Facility. The Facility specifies the name, location, and type of facility.

Related Projects. The Related Projects include prior year and outyear funding required to complete the project.

Industrial Facilities - Provide specific line item identification for each project. Group projects under each appropriate subclassification, such as facility expansion, machine tool replacement, etc.

A DD Form 1391, Military Construction Project Data, is required for each project for proposed construction, alteration, expansion, or modernization of government owned facilities.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.

(Exhibit P-25, page 2 of 2)
### Exhibit P-26, Maintenance of Inactive Facilities

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<td>Prior Years FY</td>
<td>CY FY</td>
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<td>Funding Description:</td>
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Instructions - Exhibit P-26, Maintenance of Inactive Facilities

1. The purpose of this exhibit is to provide the funding requirements for the maintenance of inactive facilities, inactive lines at active facilities, and inactive lines at contractor facilities.

2. Provide information as to the types of costs that require funding.

3. List the inactive lines and the ammunition that will be produced if the line is reactivated.

4. Provide description of environmental requirements.

5. Provide detail by facility.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
Exhibit P-27, SCN - Ship Production Schedule

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Description

(Use continuation pages, as necessary)

P-1 Line Item No X
(Page X of X)
Exhibit P-29, Shipbuilding and Conversion (SCN) Outfitting Costs

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Comments

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
Exhibit P-29a, Shipbuilding and Conversion (SCN) Outfitting Costs - Comparison

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Comments:

This exhibit compares the previous President’s budget request to the current program and budget review submission or the current President’s budget request as, appropriate.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
Exhibit P-30, SCN Post Delivery Costs

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Comments

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
**Exhibit P-30a, SCN Post Delivery Costs-Comparison**

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</table>

**Comments**

This exhibit compares the previous President’s budget request to the current program and budget review submission or the current President’s budget request as, appropriate.

**ID Codes:**  
S=NNS; I=INGALLS; E=ELECTRIC BOAT; B=BATH IRON WORKS; A=AVONADE; N=NASCO; O-OTHER

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
**Exhibit P-35, Major Ship Component Fact Sheet**

*(TOA, $ in Millions)*

**Ship Type** - (SSN-21)  
**Equipment Item** - (AN/BSY-2 Combat System)  
**PARM Code** - (NAVSEA PMS XXX)

### Description/Characteristics/Purpose:

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<thead>
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<th>Current Funding</th>
<th>FY 20PY</th>
<th>FY 20CY</th>
<th>FY 20BY</th>
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<td>Total FY</td>
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<td>Hardware</td>
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<tr>
<td>Battle Spare/Trainer</td>
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<td>GFE</td>
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<td>Ancillary Equipment</td>
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<tr>
<td>Test Equipment</td>
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<tr>
<td>Shipping and Installation Fix</td>
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</tr>
<tr>
<td>Technical Data and Documentation</td>
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<td></td>
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</tr>
<tr>
<td>Spares</td>
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<td>Installation &amp; Checkout</td>
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<td>Other Costs (List separately)</td>
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<td>Other Costs</td>
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<table>
<thead>
<tr>
<th>Contract Data (major hardware)</th>
<th>Prime Contractor</th>
<th>Contract Award Date (indicate if estimated)</th>
<th>Contract Type</th>
<th>New/Option</th>
<th>Contract Qty</th>
<th>Contract Hardware Unit Cost</th>
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<td></td>
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<td>BY</td>
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</table>

<table>
<thead>
<tr>
<th>Delivery Data</th>
<th>Earliest Ship Delivery Date</th>
<th>Months Required before Delivery</th>
<th>Production Leadtime</th>
<th>Required Award Date</th>
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<tbody>
<tr>
<td>PY</td>
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<td></td>
<td></td>
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<td>CY</td>
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<tr>
<td>BY</td>
<td></td>
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</tbody>
</table>

V. Competition/Second-Source Initiatives:

P-1 Line Item No X

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*Exhibit P-35, Major Ship Component Fact Sheet*  
(Exhibit P-35, page 1 of 2)
Instructions Exhibit P-35, Major Ship Component Fact Sheet

Item: A separate sheet is to be submitted for each component having a unit cost of $3.0 million or more.

Description/Characteristics/Purpose. Self explanatory.

Current Funding. The cost details will be provided for each ship type for which equipment is being procured on a hull basis for the prior year (PY), current year (CY), and budget year (BY).

Identify estimates on an end item cost basis. If equipment was procured in a prior year with advance procurement funds, it should be reflected on the exhibit next to the end cost estimates in parenthesis. The equipment costs in this section of the exhibit will include the building block elements listed below:

- Major Hardware
- Ancillary Equipment
- Technical Data and Documentation
- Spares
- System Engineering
- Technical Engineering Services
- Other Costs

Major hardware costs in excess of $20 million must be broken down into sub-element hardware components that comprise the equipment cost estimate included on the P-5a cost analysis.

Contract Data. This section will be prepared for major hardware procurement. The exhibit will include the contract plans for the BY, the planned or actual contract information for the current year (CY) and the actual information for the last buy prior to the current year. The last buy should be included even though it is two or more years prior to the current year. The following codes should be used for indicating contract types: Fixed Price Incentive (FPI); Cost Plus Incentive Fee (CPIF); Fixed Price (FP); Sole Source (SS); and Competitive (C). Indicate whether it is a new contract or an option to an existing contract. Also indicate estimated or actual award dates and item delivery dates. List quantities for each fiscal year and the production leadtime associated for each type of equipment.

Delivery Data. This section should indicate delivery plans for BY, CY and past year (PY) programs contained in Section II of this exhibit. The required award date entry is determined by subtracting the months required before delivery and production leadtime from the earliest ship delivery date.

Competition/Second Source Initiatives. Describe any competition or second source initiatives associated with major hardware items.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.

(Exhibit P-35, page 2 of 2)
Purpose: The purpose of this exhibit is to provide schedule and budgetary data for ships planned for a modernization availability using past year (PY), current year (CY), or budget year (BY) funds in support of the availability.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
### Exhibit P-40, Budget Item Justification

<table>
<thead>
<tr>
<th>Program Element for Code B Items:</th>
<th>Other Related Program Elements</th>
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<tbody>
<tr>
<td>ID Code</td>
<td>Prior Years</td>
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<tr>
<td>Proc Qty</td>
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<tr>
<td>Gross Cost</td>
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<tr>
<td>Less PY Adv Proc</td>
<td></td>
</tr>
<tr>
<td>Plus CY Adv Proc</td>
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<tr>
<td>Net Proc (=P-1)</td>
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<td>Initial Spares</td>
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<td>Total Proc Cost</td>
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<td>Flyaway U/C</td>
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<td>Wpn Sys Proc U/C</td>
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<tr>
<td>Description</td>
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</tbody>
</table>

(Use continuation pages, as necessary)
Instructions Exhibit P-40, Budget Item Justification

1. **Purpose.** The purpose of this exhibit is to provide overall narrative justification and total procurement costs for each P-1 line item. Include all advance procurement, initial spares and repair parts for acquisition category 1 programs.

2. **Submission.** A separate P-40 will be submitted to support each P-1 line item with funding of $5.0 million or more in the budget year or $5.0 million or more in either the PY or CY. Funding will be provided for all years displayed on the P-40 for all programs for both the program and budget review submission and the President’s budget. If prior year and to complete data are not relevant (i.e., items have a continuing requirement such as vehicles or ammunition), then leave those fields blank. In order to ensure compliance with the Department’s policy to fully fund procurement programs, exhibits should reflect all costs and quantities from prior year (PY) through to complete (TC) for those programs buying a finite quantity. Note: for programs with a funding value less than $5 million, only the P-40 and P-40a exhibits are required.

3. **Entries.**
   
   a. Enter the applicable information that identifies the appropriation number and title, budget activity, procurement line item number, and serial number (the combination of these codes should match the procurement annex). Include the P-1 line item title and identify nicknames in parenthesis. Identify the program element for all Code B items shown on the P-5. Also list all other PEs associated with this procurement.

   b. Funding will be presented for all prior years, past year, current year, budget year, FYDP years, to complete, and total on all line items having a finite quantity requirement. It is not relevant to show funding or quantities for items that are continuing requirements such as ammunition or vehicles. It is relevant to show funding for all fiscal years for items being procured to specified quantity, such as aircraft, missiles, or modifications. The funding should agree with the funding approved in the FYDP Procurement Annex. Omit line items that do not apply (for example, ammunition items would not include an initial spares line).

   c. A complete narrative description of the line item will be provided. The description will include, but not be limited to, the nature, purpose and intended use of the item with sufficient depth of information to serve as a justification for funding.

   d. If the item is a Code B item, provide the month and calendar year, actual or projected, for each applicable DTE, IOT&E, OTE and technical data package (TDP) or performance specification milestone date. TDP is assumed to be the date when all data necessary to initiate the procurement is available. Also provide the planned date for type classification as Standard or Alternate Standard (Army and Air Force) or approved by the CNO or other responsible official (Navy). Provide the nomenclature and model number of each item (as applicable) which will be replaced, as well as the comparative information in definitive terms with units of measure such as range, speed, cycle rate, meantime before failure, useful life, etc. Enter a brief but specific discussion of pertinent test results and development effort to date (successful firings, slippages, test failures, cost overruns, etc.).

   e. For those programs that include advance procurement funds that support more than just the next or one subsequent FY program, specific FY detail needs to be provided to identify which FY programs are supported by prior year advance procurement. Advance procurement should be debited and credited according to the leadtimes of the advance procurement. For instance, if FY 1996 and FY 1997 advance procurement funds are required for an FY 1998 procurement, the FY 1996 AP funds would be debited in FY 1996, the FY 1997 AP funds would be debited in FY 1997, and the total of the FY 1996 and FY 1997 AP funds would be credited in FY 1998. (Exhibit P-40, page 2 of 3)
Advance Procurement

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<td>FY 2005 (memo)</td>
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</table>

4. Specific Guidance by Program Type.

a. Shipbuilding and Conversion, Navy Programs. Include the following information:

- Mission
- Characteristics (hull length overall, beam, displacement, draft)
- Armament
- Major Electronics
- Production status, by hull
  - Contract Award Planned (Month/Year)
  - Months to Complete
    - a) Award to Delivery
    - b) Construction
- Start to Delivery
- Delivery Date
- Completion of Fitting Out
- Obligation Work Limiting Date (OWLD)

The P-40 must list all Service and Other Small Craft Items by types and provide funding for all years still being executed.

b. Modification Programs. For procurement modification programs the P-40 exhibit shall include the following information. A complete narrative description of the weapon system, its overall mission, number of aircraft in the inventory (include a breakout by Active, National Guard and Reserve), the designed service life, and the average service life remaining. The exhibit will, just below the narrative, include the specific modifications budgeted and programmed displayed in the format provided below:

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<tr>
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<th>Title</th>
<th>Total (TOA, $ in Millions)</th>
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<tr>
<td>OSIP No.</td>
<td>PYs</td>
<td>BY CY BY+1 BY+2 BY+3 BY+4 TC</td>
</tr>
</tbody>
</table>

Mod/OSIP No. Enter the modification number as applicable. List each modification on the aircraft P-40 exhibit. All P-3a exhibits must be included in the budget backup book in this numerical order.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.

(Exhibit P-40, page 3 of 3)
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P-1 Line Item No X
(Page X of X)

Exhibit P-40a, Budget Item Justification for Aggregated Items

(Exhibit P-40a, page 1 of 2)
Instructions - Exhibit P-40a, Budget Item Justification for Aggregated Items

1. Purpose. The purpose of this exhibit is to provide the quantities and funding covering the procurement programs included in aggregated P-1 line items such as "Items Less Than $5.0 million." A P-5 is not required for items included on a P-40a.

2. Entries.

   a. Enter the applicable information that identifies the appropriation, budget activity, and title. There should be no Code B (not approved for service use) items on the P-40a. If an item is a Code B item, however, the item must be listed as separate line items in the P-1, P-5 and P-40 exhibits.

   b. Funding will be presented for all prior years, past years (PY), current year (CY), budget year(BY). The funding should agree with the funding approved in the FYDP Procurement Annex.

   c. Spares. Funding will be presented for PY, CY, and BY.

A Service-generated or Defense Agency-generated exhibit can be used in lieu of this exhibit as long as it includes all the information required by this exhibit.
Exhibit MYP-1, Multiyear Procurement Criteria Content

Program____________________________________

1. Multiyear Procurement Description.
2. Benefit to the Government.
   a. Substantial Savings
   b. Stability of Requirement
   c. Stability of Funding
   d. Stable Configuration
   e. Realistic Cost Estimates
   f. National Security
3. Source of Savings $ in Millions
   Inflation
   Vendor Procurement
   Manufacturing
   Design/Engineering
   Tool Design
   Support Equipment
   Other
   Total

P-1 Line Item No X
(Page X of X)

Exhibit MYP-1, Multiyear Procurement Criteria
MYP-1, page 1 of 14
**4. Advantages of the MYP**

**5. Impact on Defense Industrial Base**

**6. Multiyear Procurement Summary**

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<th>Program</th>
<th>Multiyear Contract</th>
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<td>Quantity</td>
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<td>MYP-1, page 2 of 14</td>
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<td>Exhibit MYP-2, Total Program Funding Plan</td>
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<td>Gross Cost</td>
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<tr>
<td>Less PY Adv Procurement</td>
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<td>Net Procurement (= P-1)</td>
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<td>Plus CY Adv Procurement</td>
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<td>Less PY Adv Procurement</td>
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<td>Net Procurement (= P-1)</td>
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<td>Advance Procurement</td>
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<td>For BY</td>
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<td>For BY +1</td>
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<td>For BY +2</td>
</tr>
<tr>
<td>For BY +3</td>
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<tr>
<td>Plus CY Adv Procurement</td>
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<tr>
<td>Weapon System Cost</td>
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<td><strong>Multiyear Savings ($)</strong></td>
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<td>Multiyear Savings (%) (total only)</td>
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<td>Cancellation Ceiling -Funded</td>
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<td>Cancellation Ceiling -Unfunded</td>
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<td><strong>Outlays</strong></td>
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<td>Remarks.</td>
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<td>Exhibit MYP-3, Contract Funding Plan</td>
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<tr>
<td>Procurement Quantity</td>
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<td><strong>Annual Procurement</strong></td>
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<td>Gross Cost</td>
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<td>Less PY Adv Procurement</td>
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<tr>
<td>Net Procurement (= P-1)</td>
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<tr>
<td>Plus CY Adv Procurement</td>
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<tr>
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<td>Multiyear Savings (%) (total only)</td>
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<td>Cancellation Ceiling -Unfunded</td>
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<tr>
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Remarks. Explain assumptions (outlay rate, contractor termination liability, other - explain what's behind the numbers).
## Exhibit MYP-4, Present Value Analysis

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**Remarks**

Explain assumptions (outlay rate, contractor termination liability, other - explain what's behind the numbers).
Instructions – Exhibit Multiyear Procurement

1. Provide a narrative justification (MYP-1 Multiyear Procurement Criteria) for all proposed multiyear procurements candidates regardless of costs. Exhibits MYP-1, MYP-2 Total Program Funding, MYP-3 Total Contract Funding and MYP-4 Present Value Analysis will be included for all MYP candidate systems in the Program Budget Review submission. The President’s Budget request will include a P-5a MYP-annotated entry for those multiyear programs not requiring congressional authorization and appropriation language and exhibits. MYP-1 through MYP-4 exhibits are required for all multiyear candidate systems for which any of the following is true:

   a. The anticipated multiyear procurement contract is $500 million or greater.

   b. There are economic order quantity (EOQ) procurements in excess of $20 million in any one year.

   c. There are EOQ procurements in advance of an MYP contract in excess of $20 million in any one year.

   d. There will be an unfunded contingent liability in excess of $20 million in any one year.

   e. The procurement quantities of a previously approved MYP have been adjusted.

2. If a system proposed for a multiyear contract includes more than one P-1 line item, prepare combined MYP-1 and MYP-2 exhibits. Prepare separate exhibits for the remaining MYP exhibit formats. All the exhibits associated with the system will be combined in one package, and submitted in numerical order MYP-1, MYP-2, MYP-3\textsuperscript{1}, MYP-3\textsuperscript{2}, etc.

3. If multiple MYPs are proposed for components of the same P-1 line item, prepare a separate set of exhibits for each. Note that the MYP-3 will be the same in each package.

4. If a joint Service program is proposed for multiyear procurement, the executive Service is responsible for submission of all multiyear exhibits, and the congressional authorization language.

5. Provide the narrative description in sufficient detail to define the multiyear procurement, i.e., this multiyear procurement will procure “x” number of units over “x” number of fiscal years by using one (or more) multiyear contract.

6. Describe in detail the benefit to the government of the MYP. The process of deciding to use or not to use a multiyear procurement (MYP) for production programs as well as how best to tailor and structure MYP requires management judgment. A MYP should yield substantial cost avoidance or other benefits when compared to conventional annual contracting methods.
Instructions – Exhibit Multiyear Procurement (Continued)

MYP structures with greater risk to the government should demonstrate increased cost avoidance or other benefits over those with lower risk. Savings can be defined as significant either in terms of dollars or percentage of total costs. Detailed descriptions of benefits justifying the MYP should cover the following: Substantial Savings, Stability of Requirements, Stability of Funding, Stable Design, Realistic Cost Estimates and National Security.

7. Identify the Substantial Savings detailing the sources of savings, to include, as appropriate, inflation, vendor procurement, manufacturing, design/engineering, tool design, and support equipment. Each identified source of savings must include a narrative description of the specific savings, an estimate for that specific source and how the estimate was derived. The sum of the detailed sources should equal the total savings.

8. The narrative justification for Stability of Requirement must contain the statement that “the minimum need for the property to be purchased is expected to remain substantially unchanged during the contemplated contract period in terms of production rate, procurement rate, and total quantities.” The item should be technically mature, have completed RDT&E (including development testing, or equivalent) and Initial Operational, Test and Evaluation (IOT&E), with relatively few changes in item design anticipated. Deliveries of production items will indicate that the underlying technology is stable. This does not mean that changes will not occur but that the estimated cost of such changes is not anticipated to drive total costs beyond the proposed funding profile.

9. Identify the advantages the MYP will achieve and how they will achieve them. These advantages include: production of items in economic order quantities, thereby resulting in lower costs; enhancement of standardization; reduction of administrative burden in the placement and administration of contracts; substantial continuity of production or performance, thus avoiding annual startup costs, pre-production testing costs, make-ready expenses, and phase-out costs; stabilization of contractor and subcontractor work forces; avoiding the need to establish quality control techniques and procedures for a new contractor each year; broadening the competitive base with opportunity for participation by firms not otherwise willing or able to compete for lesser quantities, particularly in cases involving high startup costs; providing incentives to contractors to improve productivity through investment in capital facilities, equipment, and advanced technology; enhancing partnering efforts between contractors/government and prime contractor/subcontractor; providing stable environment; and enhancing best commercial practices.

10. Annotate funding in then-year (TY) dollars and in thousands.
Instructions – Exhibit Multiyear Procurement (Continued)

11. The Service shall upload copies of the documents substantiating the MYP decision in the SNaP.

12. If a multiyear program is not anticipated, the Component should submit a word document attachment in the SNaP stating a negative report.

The SNaP Data Cell Definitions:

**Class:** System Field: Classification

- C: CONFIDENTIAL
- C/NF: CONFIDENTIAL//NOFORN
- F: FOR OFFICIAL USE ONLY
- S: SECRET
- S/NF: SECRET//NOFORN
- U: UNCLASSIFIED

**System:** The name of the system candidate for multiyear procurement

**Description:** A brief statement describing the MYP.

**BenefitToTheGovt:** Narrative describing/explaining the benefits to the Government.

**Substantial Savings:** Describe/define why the use of a multiyear contract will result in substantial savings of the total anticipated costs of carrying out the program through annual contracts.

**Stability of Requirement:** The minimum need for the property to be purchased is expected to remain substantially unchanged during the contemplated contract period in terms of production rate, procurement rate, and total quantities. The item should be technically mature, have completed RDT&E (including development testing, or equivalent) and Initial Operational, Test and Evaluation (IOT&E), with relatively few changes in item design anticipated. Deliveries of production items will indicate that the underlying technology is stable. This does not mean that changes will not occur but that the estimated cost of such changes is not anticipated to drive total costs beyond the proposed funding profile.

**Stability of Funding:** Describe/explain why there is a reasonable expectation that throughout the contemplated contract period, the head of the Component will request funding for the contract at the level required to avoid contract cancellation.

**Stable Design:** Describe/explain that there is a stable design for the property to be acquired and the technical risks associated with such property are not excessive.
Instructions – Exhibit Multiyear Procurement Instructions (Continued)

**Realistic Cost Estimates:** Describe/explain that the estimates of the cost of the contract and the anticipated cost avoidance through the use of a multiyear contact are realistic.

Estimates should be based on prior cost history for the same or similar items or proven cost estimating techniques. Normally, production assets should have been delivered in order to obtain actual costs for the comparisons (exceptions include satellites and ships).

**National Security:** Explain why the use of a multiyear contract will promote the national security of the United State.

**Source Of Savings:** Identify the detailed sources of savings, to include, as appropriate, inflation, vendor procurement, manufacturing, design/engineering, tool design, and support equipment. Each identified source of savings must include a narrative description of the specific savings, an estimate for that specific source and how the estimate was derived. The sum of the detailed sources should equal the total savings.

**Advantages:** Identify the advantages (narrative description) the MYP will achieve and how they will achieve them. (See instruction # (10) above).

**Impact On DIB:** Narrative description that addresses the impact of the MYP on the defense industrial base (DIB) in terms of both the prime contractor and the vendors/subcontractors, to include the following topics: improved competition, enhanced investment, improvement in vendor skills, training programs, use of multiyear contractors (vendors), and increased production capacity.

**Business Rules**
Multiyear Procurement Summary: procurement quantity, total contract price, and cost avoidance over annual procurements must equal values shown on MYP-3 exhibit.

**Subject Matter Experts:** Questions regarding MYP data requirements should be directed to Ms. Mary Ann McAfee, OUSD (Comptroller), maryann.mcafee@osd.mil.

**Technical Issues:** If you are having difficulty with the data collection system—SNaP, contact the SNaP administrators via the SIRS button at the SNaP web site: https://snap.pae.osd.mil or call (703) 601-4860 ext #107 or #108.
Instructions – Exhibit Multiyear Procurement Instructions (Continued)

Instructions - MYP-2 Total Funding Plans and MYP-3 Total Contract Funding Plan

1. The MYP-2 Total Program Funding Plan will compare the funding for the annual proposal and the multiyear proposal and the MYP-3 Total Contract Funding Plan will compare the funding for the annual proposal and the multiyear proposal for the multiyear contract.

2. For each proposed multiyear system, provide the MYP-2 Total Program Funding Plan and MYP-3 Total Contract Funding Plan by P-1 Line Item Number. For each P-1 line item, identify procurement quantity, annual procurement costs (Gross Costs, Prior Year Advance Procurement and Current Year Advance Procurement), multiyear procurement costs (Gross Costs and Advance Procurement for each fiscal year), cancellation ceiling costs (funded and unfunded), and outlays for the Annual and Multiyear procurements. Use as many columns (FYs) as necessary to display outlays until liquidated. Use the same number of years for both annual and multiyear contract.

3. Identify for each P-1 Line Item Number the associated P-1 Shopping List-Item number taken from the Comptroller’s Program Resource Collection Process (PRCP) system.

4. In the remarks column explain the categories of costs included in the cancellation ceiling. Also explain all assumptions (outlay rate, contractor termination liability, other – explain what’s behind the numbers).

5. For Total Program Funding (MYP-2), if there are multiple MYPs proposed for the same line item, the annual program should reflect only annual procurements and the multiyear program should reflect funding for all the proposed multiyear programs.

6. The Services and Defense Agencies should perform an independent analysis of the cost and benefits of the contractor's proposal. Explain assumptions (outlay rate, contractor termination liability, other - explain what's behind the numbers). The Total Obligation Authority (TOA) difference on this chart will agree with the cost avoidance over annual line on Exhibit MYP-2 for each MYP contract. The Department's policy is to not have unfunded cancellation ceilings; however, if a program is structured with an unfunded cancellation, reflect those costs on this exhibit and explain fully why the program must be structured with one.

7. An exception, to be approved by the USD Comptroller, is needed to structure a contract with an unfunded cancellation ceiling. Justification explaining why an unfunded cancellation ceiling is the chosen acquisition strategy should be provided. This justification should specify what costs comprise the unfunded cancellation ceiling and why these costs are not funded under the full funding policy.
Instructions – Exhibit Multiyear Procurement Instructions (Continued)

Instructions - MYP-2 Total Funding Plans and MYP-3 Total Contract Funding Plan

8. Funds obligated for multiyear contracts must be sufficient to cover any potential termination costs. The costs of cancellation or termination may be paid from (1) appropriations originally available for the performance of the contract concerned; (2) appropriations currently available for procurement of the type of property concerned and not otherwise obligated; or (3) funds appropriated for those payments.

9. Annotate funding in TY dollars and in thousands.

_SNaP Data Cell Definitions:_

**Class:** System Field: Classification  
*C:* CONFIDENTIAL  
*C/NF:* CONFIDENTIAL//NOFORN  
*F:* FOR OFFICIAL USE ONLY  
*S:* SECRET  
*S/NF:* SECRET//NOFORN  
*U:* UNCLASSIFIED

**System:** Open List. System candidate for multiyear procurement

**P1LineItem#:** Closed List. P-1 Line Item number associated to the system. Multiple P-1 Line #s Items may be associated to a system.

**P1ShoppingListItem#:** Closed List. The P-1 Shopping List-Item Number taken from PRCP. Multiple P-1 Shopping List-Item Numbers may be associated to a system

**TypeFundingPlan:** Closed List. Type of funding plan.  
*Program:* Total Program Funding Plan (displayed as MYP-2 Report)  
*Contract:* Total Contract Funding Plan (displayed as MYP-3 Report)

**Category:** Closed List. Category associated to each funding plan.  
*ProcQty:* Procurement quantity  
*AnnualProcCosts:* Costs associated with Annual Procurement Plan  
*MultiyearProcCosts:* Costs associated with Multiyear Procurement Plan  
*Outlays:* Projected Outlays for Annual and Multiyear Procurement Plans  
*CancellationCeiling:*
Instructions – Exhibit Multiyear Procurement Instructions (Continued)

Instructions - MYP-2 Total Funding Plans and MYP-3 Total Contract Funding Plan

**CostTypes:** Closed List. Cost Types associated with each category.

- **Annual:** Annual Outlays
  - *AdvProcFY12:* Advance Procurement FY12
  - *AdvProcFY13:* Advance Procurement FY13
  - *AdvProcFY14:* Advance Procurement FY14
  - *AdvProcFY15:* Advance Procurement FY15
  - *AdvProcFY16:* Advance Procurement FY16
  - *AdvProcFY17:* Advance Procurement FY17
  - *AdvProcFY18:* Advance Procurement FY18
  - *AdvProcFY19:* Advance Procurement FY19
  - *AdvProcFY20:* Advance Procurement FY20
  - *AdvProcFY21:* Advance Procurement FY21
  - *AdvProcFY22:* Advance Procurement FY22
  - *AdvProcFY23:* Advance Procurement FY23
  - *AdvProcFY24:* Advance Procurement FY24
- **CYAdvProc:** Current year advanced procurement costs
- **GrossCost:** Gross Costs (P-1)
- **Funded:** Cancellation Ceiling Funded
- **Multiyear:** Multiyear Outlays
- **PYAdvProc:** Prior Year Advance Procurement Costs
- **Unfunded:** Cancellation Ceiling Unfunded

**TreasuryCode:** Treasury Code is a defined set of four-to-six digit numeric codes from the Comptroller that identifies resource types. The list of Treasury Code values can be found on the SNaP website by clicking the "Instructions" tab, then selecting the "Documents". (https://SNaP.PAE.OSD.MIL).

**Business Rules**

1. *Total Annual and Multiyear Outlays cannot exceed Gross Annual Procurement Costs and Gross Multiyear Procurement Costs respectively.*
2. *Total Annual CY Advanced Procurement must equal Total Multiyear CY Advanced Procurement*
### Data Matrix: Type Funding Plan, Category, Cost Type Relationship

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<td>Outlays</td>
<td>Annual, Multiyear</td>
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### Instructions – Exhibit Multiyear Procurement Instructions (Continued)

#### Instructions – MYP-4 Present Value Analysis

1. All multiyear procurements (MYP), regardless of cost, require the use of a present value analysis to determine lowest cost compared to an annual procurement. This analysis will be completed by the SNaP based on funding plans provided and results displayed as MYP-4 Exhibit (Present Value Analysis).

MYP, page 13 of 14
Instructions – Exhibit Multiyear Procurement Instructions (Continued)
Instructions – MYP-4 Present Value Analysis

2. This exhibit will be prepared for the contract values. Then year costs will agree with the outlay amounts contained on MYP-3. Constant costs will be expressed in budget year costs unless specified otherwise in the guidance memorandum requesting submission of the budgets. Computed savings will be for the same number of procurement years and the same quantity in each year under an annual proposal and under a multiyear proposal.

3. Present value analysis will be calculated in accordance with DoD Instruction 7041.3 and OMB Circular A-94.
Multiyear Procurement Contract Summary

### Multiyear Procurement Contract Summary

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<tr>
<th>Class</th>
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<th>Award Extension Date</th>
<th>Definitized Date</th>
<th>Auth FY</th>
<th>Auth Act Public Law #</th>
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**Instructions for Completing the Multiyear Procurement Contract Summary**

1. For Congressional reporting of new and on-going multiyear procurement (MYP) contracts, identify for each system submitted in the MYP-3 exhibit (Contract Funding Plan) and/or previously approved MYP contracts, the weapons system type, P-1 Line Item (item acquired), the contractor, the contract number, the contract type (new or on-going), contract vehicle type, the MYP contract period, the planned, estimated or actual award date, extension date (if applicable), definitized date, and the total estimated or actual contract value.

2. For “New” approved MYP contracts (Contract Type “New”), identify the fiscal year (FY President’s Budget request), public law number and section number as stated in corresponding fiscal year National Defense Authorization & Appropriations Acts. If approval not granted enter “No Corresponding Approval”.

3. For —On-going‖ approved MYP contracts (Contract Type —On-going‖), verify and update the fiscal year (FY President’s Budget request), public law number and section number as stated in corresponding fiscal year National Defense Authorization & Appropriations Acts. If approval not granted enter —No Corresponding Approvall.

4. For approved MYP contracts, provide the MYP savings (%) stipulated in the Authorization & Appropriations Acts and corresponding comments stipulated in the Defense Acts. If no percentage is specified enter —Not Specified‖; otherwise enter the percentage and appropriate comments.
5. Annotate funding in TY dollars and in thousands.
6. The Multiyear Procurement Contract Summary data must be included in the Program Budget Review submission and the Congressional justification submits each year. Additionally, data should be updated along with the authorization and appropriation enactments.
7. The SNaP system will generate the Multiyear Procurement Contract Summary Report from the data provided by the Components.

Definitions for the SNaP Data Input Cells

**Class**: System Field: Classification  
- **C**: CONFIDENTIAL  
- **C/NF**: CONFIDENTIAL//NOFORN  
- **F**: FOR OFFICIAL USE ONLY  
- **S**: SECRET  
- **S/NF**: SECRET//NOFORN  
- **U**: UNCLASSIFIED

**WeaponSystemType**: Closed list.
- **Aircraft**:  
- **Munition**:  
- **Ship**:  
- **Satellite**:  
- **Vehicle**:  
- **Command and Control**:  

**Contractor**: Open – Partial List Provided. Name of Contractor performing service.
- **BAE Systems**:  
- **Bell/Boeing**:  
- **Boeing**:  
- **Boeing/MDA**:  
- **EDS**:  
- **Electric Boat**:  
- **Joint Service MFG**:

Multiyear Procurement Contract Summary Report, Page 2 of 5
Multiyear Procurement Contract Summary (Continued)

*Lockheed Martin:*
*Northrop Grumman:*
*Pratt & Whitney:*
*Raytheon:*
*Sikorsky:*

**ContractNumber:** Open List. Contract number as seen on the procurement document.

**MYPType:** Closed List.
- *New:* New Contract not previously submitted, MYP would have been approved in the prior President’s Budget request, (i.e., those provided in the MYP exhibit).
- *On-going:* MYP Contract approved prior to the previous President’s Budget request.

**Contract Type:** Closed list. Type of procurement contract.
- *CPAF:* Cost Plus Award Fee
- *CPFF:* Cost Plus Fixed Fee
- *CPIF:* Cost Plus Incentive Fee
- *FFP:* Firm Fixed Price
- *FFP CPAF:* Firm Fixed Price Cost-Plus-Award Fee
- *FFP EPA:* Firm Fixed Price Economic Price Adjustment
- *FP:* Fixed Price
- *FP EPA:* Fixed Price Economic Price Adjustment
- *FPI:* Fixed Price Incentive
- *FPIF:* Fixed Price Incentive Fee

**Cost Contract:**

**MYPContractPeriod:** Open List. MYP contract period FYxx-FYyy.

**PlannedAwardDate:** Open List. Date (month and year) the MYP is planned to be awarded
Multiyear Procurement Contract Summary (Continued)

**Extension Date:** Open List. Month and year the MYP date was extended. If not applicable enter “NA”.

**Definitized Date:** Date of when final definitized contract is agreed and signed by both the Contractor and the Government.

**Auth FY:** Closed List. Fiscal Year of the President’s Budget Request associated with the National Defense Authorization Act. If not approved enter “No corresponding approval”.

- 2010:
- 2011:

  **No Corresponding Approval:** Multiyear Procurement Contract Summary Report, page 2 of 4

**Auth Act Public Law #:** Closed list. The public law number as seen in the Defense Authorization Act. If not approved enter “No corresponding approval”.

**Auth Act Sect #:** Closed list. The section number as seen in the Defense Authorization Act. If not approved enter “No corresponding approval”.

**Auth Act Remarks:** Narrative text taken from the Authorization Act that stipulates MYP approval. If not applicable, enter “N/A. If not specified enter “NO”. If specified enter “Yes, and the specific remarks from the Act”.

**Auth Act Stipulated Savings Percentage:** Open list. MYP stipulated percent savings. If not specified enter “Not Specified”.

**Approp FY:** Closed List. Fiscal Year of the President’s Budget Request associated with the National Defense Appropriation Act. If not approved enter “No Corresponding Approval”.

- 2010:
- 2011:

  **No Corresponding Approval:**

**Approp Act Public Law #:** Closed list. The public law number as seen in the Defense Appropriation Act. If not approved enter “No corresponding approval”.

Multiyear Procurement Contract Summary Report, page 4 of 5
Multiyear Procurement Contract Summary (Continued)

**Approp Act Sect #:** Closed list. The section number as seen in the Defense Appropriation Act. If not approved enter “No corresponding approval”.

**Approp Act Remarks:** Narrative text taken from the Appropriation Act that stipulates MYP approval. If not applicable, enter “N/A. If not specified enter “NO”. If specified enter “Yes, and the specific remarks from the Act”.

**Approp Act Stipulated Savings Percentage:** Open list. MYP stipulated percent savings. If not specified enter “Not Specified”.

**Total Est/Actual Contract Value:** Total estimated or actual contract value of the MYP.

**Business Rules:**
1. The MYP Contract Period for “New” contract type must match the contract funding plan (MYP-3)
2. If “No Corresponding Approval” identified for either Auth FY or Approp FY, then applicable Public Law#, Section # and Stipulated Savings Percentage will also be “No Corresponding Approval”.
3. If an Award Extension Date is entered, then the MYP Contract Period must be changed.

**Subject Matter Experts:** Questions regarding this data requirement should be directed to Mary Ann McAfee, OUSD (Comptroller), 703-697-7563.

**Technical Issues:** If you are having difficulty with the data collection system—SNaP, contact the SNaP administrators via the SIRS button at the SNaP web site: https://snap.pae.osd.mil or call (703) 601-4860 ext #107 or #108.